

MINUTES
SUNSHINE DISTRICT HOUSE OF DELEGATES MEETING
SPRING CONVENTION MARCH 10, 2017
ORLANDO MARRIOTT HOTEL, ORLANDO FLORIDA

- I. **Call to order:** President Chuck Steiner called the meeting to order at 2:03p.m. (Orlando Marriott Hotel, Orland, FL: Capri Ballroom)
- II. **Opening:** “The Old Songs” – Sean Stork directed
- III. **Invocation-** Arne Helbig gave the Invocation
- IV. **Welcome-** President Chuck Steiner welcomed the Chapter President’s and representatives
- V. **Introduction of Guests/ Visitors- Chuck Steiner**
Chuck introduced the District Board of Directors; Erin Harris – BHS Director of Projects, Chip Gallent- Society COO/ Director of Operations, Rick Taylor- Harmony Foundation as well as visiting LOL EVP- Gordon Billows.
 - A. **BHS Director of Projects- Erin Harris**
 - B. **Society COO/Director of Operations- Chip Gallent**
 - Erin and Chip introduced themselves and gave a background of their history with the BHS
 - Erin and Chip gave a presentation to the House of Delegates on a new initiative by Barbershop Harmony Society for those at Harmony Hall visiting other districts at their conventions.., thus the reason they are here.
 - An update was provided as to what they are doing at Harmony Hall and where your money for dues is going.
 - The primary message is that the members know that if you have a question or need to contact Harmony Hall to start with Customer Service. There is a group of trained people that can answer most questions and if they can’t you will be put in contact with someone that will.
 - In addition the importance of a good chorus director is in the retention of membership. For this reason Society is holding a Bi-Annual event to promote Barbershop to current Chorus Directors such as High School and College. This is a initiative to get these directors involved in Barbershop in hopes they will join and became Chorus Directors with the Society. Chip suggests that one thing the Chapters could do is to get involved with the Schools Choir and volunteer to help them with Stage Props, Ticket Sales, Music, etc. This has proven to be the single best idea for helping promote this effort for Director Involvement.
 - Where is the Society going in the future?... They offer surveys and ask that you fill them out; Chip assures us everyone is read and acted upon.
 - The good news is BHS is currently not the best kept secret anymore. This has been a mantra of the society for the last few years... and it is now starting to pay off with Social Media views and interactions going through the roof.
 - For those who do not feel comfortable putting chapter events and moments on

social media they are encouraged to forward the media to BHS and let them assume that risk by letting them decide to post it for you.

C. Harmony Foundation- Rick Taylor

- Rick chimed in about the Parade of Checks and what it is for. These are funds that are collected during conventions that are given to Harmony Foundation. If Harmony foundation has funds available for disbursement they will pass these funds out to chapters and such for special purposes and initiatives to help make programs that are designed to promote barbershop successful.

VI. Sunshine District Memoriam- Bart Van de Mark

Bart read from a list the Sunshine brothers who have joined the Eternal Chorus and a moment of silence was celebrated to remember them.

VII. Roll call, checking of credentials and establishing a quorum:

Brian Wunderlin reported that a quorum has been established with 50% of members attending and 50% of district chapters represented (**Attachment A**).

VIII. Consent Agenda

Chuck Steiner opened the floor for a motion to accept the consent agenda consisting of:

- A. Minutes from Sunshine District Board of Directors Meetings of January 13, 2017, and the attendant Officer Written Reports that were provided with the Agenda for this HOD meeting (**Attachment C**).
1. President- Chuck Steiner
 2. Immediate Past President- Nick Schwob
 3. Executive Vice President- Arne Helbig
 4. Secretary- Brian Wunderlin
 5. Treasurer- Dave Kannberg
 6. VP- Financial Development- John Spang
 7. VP- Events- Nick Schwob
 8. VP- Chapter Development- Bart Van de Mark
 9. VP- Music and Performance- Sean Stork
 10. VP- Youth In Harmony- Steve Cragg
 11. VP- Chorus Director Development- Steve Jacobsen
 12. VP- Contest and Judging- Steve Janes
 13. VP- Communication and IT- Roger Smeds
 14. VP- Harmony Foundation- Dave Richards
 15. VP- CSLT- John McGoff
 16. Board Member At Large/ Chapter Compliance Officer- Ralph Brown
 17. Board Member At Large- Ernie De La Fe
- B. Approval of Minutes from last Sunshine District House of Delegates Meeting, October 29, 2016, Orlando Marriott Hotel which were also provided as attachments to the agenda for this HOD meeting (**Attachment C**).

M/S/P: Upon motion by Dan Brinkmann seconded Mike Tarlton to accept the BOD Minutes of January 13,2017, Reports of Officers and Committees as distributed.

M/S/P: Upon motion by Frank Kemnetz seconded by Morgan Smith to accept the minutes of the Sunshine District HOD meeting of October 29, 2016 as distributed as attachments to this HOD meeting.

IX. Society CEO Message (Attachment B) and can also be found at:

<http://www.barbershop.org/house-of-delegates-bulletin-fall-2016/>

Information was briefly discussed

X. Old Business

There was no Old Business to discuss

XI. Open Forum

- A.** Convention Update- Lots of returning Chapters and many that haven't competed for many years. Venue is setup for 700 People which we expect to fill.
- B.** Dan Brinkman mentioned it would be nice for Chapter Bulletins to be sent out district wise as some in the district like to know what other choruses are doing.
- C.** Contact Roger Smeds if you want something added to the District Calendar
- D.** It was suggested that we hold a moment of silence for those that have passed away during the convention with the general audience. Chuck suggests doing it following the Chorus Contest and also list the names in the Sunburst. In addition we will still read them at the HOD so to make sure there were no names missed.
- E.** Kudos to the Board from one in the audience for the early spring convention; it has generated a positive response from many members that would normally not be able to attend
- F.** The question was brought up if there is a music repository that chapters could send old music that they no longer want or need. Sean Stork asked that any chapter wanting to consider donating please contact him. This is ok as long as they are legally bought licenses and donated to the District.
- G.** The question was asked about Membership initiatives and if there were any efforts to increase membership? It was suggested issuing badges that can be worn to help promote barbershop. Other items were discussed as well to provide chapters some ideas and opportunities for membership promotion.

XII. New Business:

- A.** Parade of checks
 - a.** One Chapter, Paradise Coastman, presented a check for the Harmony Foundation
- B.** Brian Wunderlin spoke about the following items
 - a.** BMI- provided directions for chapters to correctly submit BMI/SESAC Show Clearance Requests to the District Secretary.
 - b.** ASCAP- Brian also discussed an update to the 2017 ASCAP Reporting Form Processing and that it is to now be sent directly to Society and no longer to the District President.
 - c.** HoD Attendance- In addition he also discussed the importance of the chapter president to let him know who will be attending the House of Delegate Meeting representing your respective chapters.

- C. Discussion of New Classes/ opportunities for LeadAc and/or LDJ?- Chuck Steiner/ Ernie de la Fe

XIII. Adjournment: There being no more business,

M/S/P: Mike Tarlton moved and Johnny McDonald seconded the meeting be adjourned. The meeting was adjourned at 3:46 p.m.

Sean Stork directed "Keep The Whole World Singing".

Respectfully Submitted
Brian Wunderlin
Sunshine District Secretary

ATTACHMENT A- ATTENDANCE

					Spring 2016 HOD			
	X Box	□	First Name	Last Name	Chapter/Office	Chapter No	Chorus Name	Office
	0		Al	Woodard	Past Dist Pres	PERM		
	0		Dick	Shaw	Past Dist Pres	PERM		
	1		Tim	Hanrahan	Past Dist Pres	PERM		
	0		Larry	Swan	Past Dist Pres	PERM		
	0		Dave	Parker	Past Dist Pres	PERM		
	0		Don	Anderson	Past Dist Pres	PERM		
	0		Dan	Brinkmann	Past Dist Pres	PERM		
	1		Shannon	Elswick	Past Dist Pres	PERM		
	0		Keith	Hopkins	Past Dist Pres	PERM		
	0		Gary	Fisher	Venice	P-001	Gondoliers	President
	0				Venice	P-001		Delegate
1		0				P-001		
	0		Bob	Stump	Daytona	P-003	Surfside Chorus	President
	0				Daytona	P-003		Delegate
2		0				P-003		
	0		Charles	Lenny	Manatee	P-004	Gulfcoast Sandpipers	President
	0				Manatee	P-004		Delegate
3		0				P-004		
	0		John	Williams	Charlotte	P-006	Suncoast Statesmen	President
	1		Ed	Lewis	Charlotte	P-006		Delegate
4		0				P-006		
	0		Wayne	McCormack	Gainesville	P-007	Barbergators	President
	0		Dave	Jacobs	Gainesville	P-007		Delegate
5		1				P-007		
	0		Bill	DuBois	Pensacola	P-009	Fiesta Chorus	President
	0				Pensacola	P-009		Delegate
6		0				P-009		
	0		Ernie	de la Fe	Miami	P-010	Miamians	President
	0				Miami	P-010		Delegate
7		0				P-010		
	1		Joe	Marszal	Orlando	P-011	Orange Blossom	President
	0				Orlando	P-011		Delegate
8		1				P-011		
	0		Pete	Musella	Ocala	P-012	Big Sun	President

	0				Ocala	P-012		Delegate
9		0				P-012		
	1		Frank	Kemnetz	Grtr Pinellas	P-013	Fl. Suncoast	President
	1		Michael	Smith	Grtr Pinellas	P-013		Delegate
10		1				P-013		
	0		Richard	Anderson	Sarasota	P-014	Chorus of Keys	President
	0				Sarasota	P-014		Delegate
11		0				P-014		
	1		Dave	Roberts	Tampa	P-015	Hearalds of Harmony	President
	1		Ed	McKenzie	Tampa	P-015		Delegate
12		1				P-015		
	1		Reuben	Cooley	Palm Beach	P-016	Coastmen	President
	1		Irwin	Fried	Palm Beach	P-016		Delegate
13		0				P-016		
	1		Arlan	Ropp	Gtr. Canaveral	P-017	Space Coast	President
	1		Bill	Ross	Gtr. Canaveral	P-017		Delegate
14		1				P-017		
	1		Johnny	McDonald	Fort Walton	P-019	Emerald Coast	President
	0		Don	Lambert	Fort Walton	P-019		Delegate
	0		James	Given	Fort Walton	P-019		Delegate
	0		David	Roberts	Fort Walton	P-019		Delegate
15		1				P-019		
	0		James	Eustice	Palm Harbor	P-022	Crystal-Airs	President
	0				Palm Harbor	P-022		Delegate
16		0				P-022		
	1		Bob	Slade	Naples/Ft. Myers	P-023	Paradise Coastmen	President
	1		Jerry	Vetowich	Naples/Ft. Myers	P-023		Delegate
17		1				P-023		
	0		Stephen	Jacobsen	Tallahassee	P-024	Capital Chordsmen	President
	0		Greg	Hilliard	Tallahassee	P-024		Delegate
18		1				P-024		
	1		Stan	Mansfield	Polk	P-026	Citrus Lakes	President
	1		Morgan	Smith	Polk	P-026		Delegate
19		1				P-026		
	1		Bruce	Checca	Sunrise	P-027	Total HX	President
	0				Sunrise	P-027		Delegate
20		1				P-027		
	0		Schuyler	Cunniff	Panama City	P-028	Gulf Tones	President
	0				Panama	P-028		Delegate
21		0				P-028		

	0		Roger	Smeds	Martin-St. Lucie	P-030	Mariners	President
	1		Ken	Smeds	Martin-St. Lucie	P-030		Delegate
	1		Mike	Tarlton	Martin-St. Lucie	P-030		Delegate
22		1				P-030		
	1		Eric	Christensen	Winter Park	P-031	Orlando Harmony	President
	1		Bill	Bensburg	Winter Park	P-031		Delegate
23		1				P-031		
	0		Bill	Ruff	Pasco County	P-032	Sounds of Sunshine	President
	0				Pasco County	P-032		Delegate
24		0				P-032		
	0		Terry	Ezell	Jacksonville	P-034	Jax Big "O"	President
	0		Don	Messler	Jacksonville	P-034		Delegate
	0		Mike	Sobolewski	Jacksonville	P-034		Delegate
25		0				P-034		
	0		Fran	Donohoe	Citrus County	P-035	Chorus Highlands	President
	1		Bob	Spence	Citrus County	P-035		Delegate
26		1				P-035		
	1		Dan	Brinkmann	Melbourne	P-036	Harbor City Harmonizers	President
	1		Bob	Johnston	Melbourne	P-036		Delegate
27		1				P-036		
	0		James	Burg	Cape Coral	P-037	Cape Corale	President
	1		John	Pennington	Cape Coral	P-037		Delegate
	1		Chuck	Solomon	Cape Coral	P-037		Designate
28		1				P-037		
	0		Gary	Morton	Englewood	P-038	Lemon Bay Chord Co	President
	1		Jay	Teutenberg	Englewood	P-038		Delegate
29		1				P-038		
	0		Malcolm	Gropper	Boca Raton	P-043	Hurricane Harmon	President
	0				Boca Raton	P-043		Delegate
30		0				P-043		
	0		Dave	Totten	Gtr Sun City	P-045	Gtr Sun City Harm	President
	0				Gtr Sun City	P-045		Delegate
31		0				P-045		
	0		Paul	Just	Hernando	P-047	Hernando Harm	President
	1		Bob	Spence	Hernando	P-047		Delegate

32		0				P-047		
	0		Richard	Eade	Sebring	P-048	Heartland Harm	President
	0				Sebring	P-048		Delegate
33		0				P-048		
	1		Dick	Fischer	Central FL	P-049	Heart of Florida	President
	1		Jim	Busko	Central FL	P-049		Delegate
34		1				P-049		
	1		Larry	Horwitz	Winter Haven	P-051	Sentimental Journeymen	President
	0				Winter Haven	P-051		Delegate
35		1				P-051		
	0		Bob	Dimond	Everglades	P-052	Chorus of the Everg	President
	0				Everglades	P-052		Delegate
36		0				P-052		
	Total		Quorum %	% of Chapters				Designate
	32	18	50%	50%	Quorum: 30%	46	Total Representatives Present	
						18	Total Chapters	
						50%	% Chapters	
	1		Chuck	Steiner	DIST. PRES.			
	1		Arne	Helbig	EVP	10	Chapt Pres (to P-032)	
	1		Nick	Schwob	DIST. IPP/ VP EVENTS	3	Chapt Pres (P-034 to P-052)	
	1		Brian	Wunderlin	DIST. SEC	13	Total Chapt Pres	
	1		Dave	Kannberg	DIST. TREAS.			
	1		Dave	Richards	VP HF	9	Chapt Delegates (to P-032)	
	1		Ralph	Brown	BMAL	6	Chapt Delegates (P-034 to P-052)	
	1		Ernie	De La Fe	BMAL	15	Total Chapter Delegates	
	1		Sean	Stork	VP Music & Perf			
	0		Steve	Jacobsen	VP CHORUS Dir. DEV.			
	1		Steve	Janes	VP C&J			
	0		John	McGoff	VP CS<			
	1		Roger	Smeds	VP COMM & IT			
	1		Bart	Van de Mark	VP MEM. DEV.			
	1		John	Spang	VP FIN DEV			
	1		Steve	Cragg	VP YMIH			
	14							
	Total in attendance							
	46							

ATTACHMENT B

BHS House of Delegates Bulletin- Spring 2017

Posted on [February 27, 2017](#)[February 28, 2017](#)

Our Society grows when chapters grow, so we are investing today for your success.

Our growth investments in programs, volunteer leadership, personnel and strategic planning over the past year have been unprecedented.

- We have added dedicated resources to **support the life of our chapters** through the **Healthy Chapter Initiative**.
- We've completed a sweeping effort to understand our past and present barbershop world, as lived by you, and told in your words, through the **Chapter "Gut Check" Survey, Member Survey, and Associates Survey**.
- We're synthesizing your needs and dreams into a **comprehensive Strategic Plan** — a decades-long view of a future world of singers preserving the joy of ringing chords together.
- We've reached more people with the sound of barbershop and the rewards of the barbershop experience: the joy of singing, the joy of friendship, the joy of joining together, and the joy of making a difference in people's lives.

And we're just getting started!

If you want to grow—as an individual, quartet, or chorus singer — then your Society is ready to help you.

You can augment your weekly chapter experience by becoming a better educated singer, more engaged with the life of the global barbershop movement, and have more fun in more settings!

- **Our Harmony University team** continues to deliver **more content online** (more than **50 new videos** released in the past year) and more class options at our **weeklong school at Belmont University** in Nashville.
- **Harmony University offerings at Midwinter and International Conventions** mean more ways for you to learn from worldwide-recognized experts — *free with your registration!*
- **Our music publications team** has dramatically increased the number of titles published, and introduced more voicings for the education market (SSAA) and the growing fans of mixed harmony (SATB).
- The **All-Chapter Chorus and the pilot Seniors Chorus Festival** at Midwinter were huge successes. Both are permeating into the District conventions, encouraging more singing time for our attendees and attracting those who might not normally attend a District

convention because they aren't interested in competition, just the joy of singing with their barbershop brothers.

Our direct support for chapter success has expanded

- We have created a **dedicated full-time staff member** who services and fields calls and correspondence for ALL chapter and district leaders about best-practice, including what resources are available.
- Working through the **Leadership Operations Project Team**, we have deployed new BHS Leadership Curriculum Topics for chapters and districts.
- We have published and commissioned the “THINK” program that has already been introduced and impacted close to 100 chapters this past year.
- We've commissioned **15 Certified Leadership Facilitators** who have made an impact at 7 districts this Leadership Academy cycle and have already packed in more than 200 hours of engagement with Chapters

For many years I have sought ways to make a difference for chapters. At the district and society level, I have never seen a more impactful effort than what is being done through the Healthy Chapter Initiative and Leadership Facilitators. As a Facilitator, I am able to spark vision and forward thinking in chapters that have been stagnant. I have been able to bring real, practical solutions to chapters that have lost their way or lost hope. I have stoked the fires of passion, enthusiasm, and hope in chapter leaders that have been longing for inspiration. As a Leadership Facilitator I can think of no better way to make a difference in the success of chapters, in the barbershop lives of our members, and in the communities that these chapters touch.



Christian Hunter
BHS Leadership Facilitator



Craig Johnson
BHS Leadership Facilitator

Being part of a program that is so intentional about helping chapters, regardless of their size or goals, is a powerful thing to witness. There are some incredible strides being made to make our chapters stronger, and by doing so, making the Society more influential and sustainable. The success of our chapters is the foundation of our hobby, and being part of a process to make them stronger has been incredibly rewarding.

- We have published online many more baseline tools and resources that chapters need to do their valuable work — training videos, updated manuals, tutorials, easier accessible document center, and more.

We are accomplishing this all while maintaining financial stability

- Even with flat/declining membership revenues, we will see **no Society dues increases for the fourth straight year.**
- Meanwhile, the Society has been able to **grow our programs and budget by nearly 21%.** How? One reason is we are seeing increased interest by non-members in our services and programs.
- **Our Midwinter Convention in San Antonio was a virtual sell-out,** reflecting the variety and strength of the show, contest and education offerings.
- **Las Vegas 2017** will continue to expand the range of entertainment, and with our least expensive **rooms starting at \$104** per night, it might be the **best-value convention** you'll ever attend.
- **Philanthropy within our membership continues to grow,** with donations through Harmony Foundation International fueling programs in outreach, chapter support, and continuing education through Harmony University. Your contributions have reached over 100,000 people, which is significant growth, considering that four years ago the Outreach department didn't even exist. Thank you!

A Better World. Singing.

You are building it. We are building it. We are making a difference in people's lives with every chord.

A handwritten signature in black ink, appearing to read "Marty". The signature is fluid and cursive, with a long horizontal stroke extending to the right from the end of the word.

Marty Monson
CEO/Executive Director

ATTACHMENT C

CONSENT AGENDA-HOD (10/7/2016) **MINUTES OF PREVIOUS MEETINGS**

SUNSHINE DISTRICT BOARD OF DIRECTORS MEETING MINUTES JANUARY 13, 2017 (LEADAC) Ocala Marriott Ocala, Florida

I. **CALL TO ORDER:**

The meeting was called to order by President Chuck Steiner at 7:45 p.m. on January 13, 2017

II. **OPENING:**

Steve Jacobson directed the board members and guests in singing "The Old Songs"

III. **DETERMINATION OF QUORUM**

Brian Wunderlin confirmed the presence of a quorum to President Chuck Steiner

A. The following Board Members were present

1. President- Chuck Steiner
2. Immediate Past President- Nick Schwob
3. Executive Vice President- Arne Helbig
4. Secretary- Brian Wunderlin
5. VP-Events- Nick Schwob
6. VP-Membership Development- Bart Van de Mark
7. Treasurer- Dave Kannberg
8. VP -Financial Development- John Spang
9. VP- Music and Performance- Sean Stork
10. VP- Youth In Harmony- Steve Cragg
11. VP-Chorus Director Development- Steve Jacobsen
12. VP- Contest and Judging- Steve Janes
13. VP- Communication and IT- Roger Smeds
14. VP-Harmony Foundation- Dave Richards
15. VP- CSLT- John McGoff
16. Board Member At Large/ VP Compliance- Ralph Brown
17. Board Member At Large- Ernie De La Fe

B. The following Board Members were absent

1. None

IV. **INTRODUCTION OF GUESTS/ VISITORS**

A. Chuck Steiner Introduced Guests

2. **Shannon Elswick**- 2017 Installation Officer
3. **Beverly Greene (North Carolina)**- Lead-Ac Facilitator
4. **Steve Wyszomierski (Pittsburgh, Pa)**- Johnny Appleseed District President and Chairman of International Facilitator committee

B. Chuck Steiner Introduced Installation Officer Shannon Elswick

Shannon gave a presentation of how we should be relabeling as a society to attract new members and how to make them want to be part a member of the society. Following the presentation Shannon Performed the Installation Ceremony for the 2017 Sunshine District Board of Directors as follows:

- | | |
|--|-------------------------|
| • President: | Chuck Steiner |
| • IPP: | Nick Schwob |
| • EVP: | Arne Helbig |
| • Secretary: | Brian Wunderlin |
| • Treasurer: | Dave Kannberg |
| • VP Financial Development: | John Spang |
| • VP Harmony Foundation | Dave Richards |
| • VP Events: | Nick Schwob |
| • VP Chorus Director Development: | Steve Jacobsen |
| • VP Contest and Judging: | Steve Janes |
| • VP CSLT: | John McGoff |
| • VP Communications and IT: | Roger Smeds |
| • VP Chapter Development: | Bart Van de Mark |
| • VP Music and Performance | Sean Stork |
| • VP Youth in Harmony | Steve Cragg |
| • Member at Large/ VP Compliance | Ralph Brown |
| • Member at Large | Ernie de la Fe |

V. AGENDA

A. Additions to Agenda

There were no additional Agenda items proposed

B. Approval of minutes (Section B)

Motion by Dave Kannberg and Seconded Steve Janes to approve the minutes from the Fall Convention Board of Directors meeting dated October 28, 2016; Motion Passed; None Opposed

C. Presidents Report

- Chuck is Excited to be President of the District. If you need anything or have any questions feel free to call, write, speak with me about anything... I am here for you.
- Chuck will be attending his first Mid-Winter Convention in San Antonio and is very much looking forward to it.

D. Treasurers Report

- Dave stated that 2017 is going to be a rough ride financially. The district was in a similar position financially about 5 years ago; the district survived that crisis so he

sees no reason we won't again. Still waiting for results from the Activa Lawsuit; but don't expect much more from that for if we are lucky will be receiving Half-Pennies on the Dollar.

- Although we still have a reserve in our current budget Dave is concerned we could go through that by the end of the year. Harmony Explosion will be a challenge; hopefully Arne and Steve will pull out a financial miracle. There are grants which are in process and will hopefully result in some funds for now and in the future.
- The 2016 Sunshine District Conventions and other events resulted in a loss of \$10 overall; that is great considering the Fall Convention problems with the Hurricane significantly affecting attendance. We really need to have a good Spring Convention in 2017; this would help the district immensely.
- Still waiting for a membership dues check from BHS; Nick to follow up and inquire as to the delay. Also need to check with the possibility of obtaining Event Brite through International because there is a possibility we could get better rates when ordered through BHS. Per Nick there is some discussion as to the benefits of using this service and if the chapters are getting the bang for their buck.
- Conflict of Interest Policy- Needs to be signed by each board member stating you are not going to profit by being on the District Board
- Expense Reports- Please fill out the correct form and submit through your respective leads
- Waiting for the new insurance Documents to be posted so Dave can request the required 2017 District insurance
- Dave suggests the need to transfer the Debit Cards to Chuck; Per Chuck he is ok leaving the card with Nick since he is doing the majority of contracts for the District
- District BOTY- Roger and Dave to send nomination requirements out to the District so the district is aware of the nomination process

E. Receipt of Written Reports (Section A)- Consent Item

1. **Immediate Past President-** Nick Schwob
 - Nick spoke about our upcoming 2018 International Convention in Orlando and the steps he is working to prepare the district for this awesome event. The District will receive \$3 per registration and \$1 per Single Event Ticket Sold.
 - District Spring Convention Load in will be done Friday morning and not the day prior as we have been doing in past years. This is a cost savings measure; since this was successfully done with the 2016 Fall "Hurricane" Convention it can be done that way again
2. **Executive Vice President-** Arne Helbig
 - Chad and Nick were an amazing team, Chuck and Arne will have some large shoes to fill. Arne has been speaking with Chad about his responsibilities and is looking forward to doing this job.
 - Registration for Harmony Explosion will be \$100. FIT is happy we are there and is always excited to host the event
3. **Secretary-** Brian Wunderlin
 - Happy to have Ralph Brown helping with Chapter Compliance... it is a huge help that takes a load off me... thanks Ralph

4. **VP -Financial Development-** John Spang
 - Let John know if there is anyone that can help with this job.
 - As for financial Development we should try focusing on one Project a year; Such as Riser Funding, Youth Harmony, etc.
 - Several ideas were floated as a fund raiser such as “Sing with the Champs” including a Photo or Video
5. **VP-Events-** Nick Schwob
 - See IPP Above
6. **VP-Membership Development-** Bart Van de Mark
 - No additional Discussion
7. **VP- Music and Performance-** Sean Stork
 - No additional Discussion
8. **VP- Youth In Harmony-** Steve Cragg
 - No additional Discussion
9. **VP-Chorus Director Development-** Steve Jacobsen
 - Plans are in- process to hold a Workshop this year
10. **VP- Contest and Judging-** Steve Janes
 - We have two new District Judges as a result of recent Judges School; giving the district a total of 5. We do not yet have a Contest Administrator which would save the District a lot of Money; we will now need to wait until 2019 until before the next opportunity train one in the district.
 - Steve is concerned about how early the Spring Convention is in the year and that groups are thinking they have plenty of time yet to register. As of this meeting there are only 3 groups total registered; email blast to district follow.
11. **VP- Communication and IT-** Roger Smeds
 - See Report below but would like to add that Dan and Roger are to work on the Districts Mission Statement... and if there are any suggestion we are willing to listen
12. **VP-Harmony Foundation-** Dave Richards
 - Spoke with Pat Haley and is learning what the job entails; Trying to wrap arms around the job with more to follow
13. **VP- CSLT-** John McGoff
 - Preliminary indications are looking like LeadAc will result in about \$300 loss for the first time in a few years. See report for details. 2018 Dates will be set next week
14. **Board Member At Large/ VP Compliance-** Ralph Brown
 - Ralph explained his job to the board. For the most part the District is doing well overall with chapter compliance with just a couple chapters needing some assistance; Ralph is working with these chapters to help make them compliant
15. **Board Member At Large-** Ernie De La Fe
 - Nothing to Report

VI. Special Committee Reports

- Nothing Reported

VII. Old Business

A. Open Action Items: Gleaned from Officer reports

1. ACTION ITEM: FRIENDS OF SUNSHINE

DATE ASSIGNED: MAY 2, 2014

Action: Further develop the Friends of Sunshine program and flesh out programs to seek donors who would be willing to sponsor parts of the program and district activities. Report progress routinely to the board.

Assigned to: To be reassigned

DUE Date: First progress report June 1, 2014

Status August 2014: Open

Status October 2014: Open

New Suspense: March 31 2015

Status August 2015: Remains Open

Status January 2016: Will speak with Fran and see if this is something that wants to remain open or consider other options

Status April 2016: Open

Status August 2016: Open- Will remain open; current position needs to be filled

Status October 2016:

January 2017: Closed; due to no activity

2. ACTION ITEM: Society Training for LEADAC Instructors- John Mc Goff

DATE ASSIGNED: MAY 2, 2014

Action: Follow up on requesting society to reinstate Society Training for LEADAC Facilitators. Standardized training as was done in the past on specific subjects would help ensure important areas are covered.

DUE Date: June 1, 2014

Status August 2014: Open

Status October 2014: Open

Status August 2015: Open- Awaiting impact of new program being worked by Shannon and Roger and also appointment of new CSLT manager at HQ.

Status January 2016: Will remain open indefinitely

Status April 2016: Open

Status August 2016: Open; Videos have been processed and are on the Website for viewing. The only video that needs to be reconsidered is the Secretary's Track as it seems to be lacking information for what the job actually entails. Don Fuson suggests for now providing a link to the one provided at International to supplement the current video. Roger to send out notification to the District about these videos.

Status October 2016: Open: Secretary Portion on line

January 2017- Close; all videos are now online

3. ACTION ITEM: TIMPOOCHEE STYLE ACTIVITY FOR OTHER PARTS OF DISTRICT

Establish an "Extravaganza" similar to Timpoochee in various parts of the district. Attendees would pay for additional training and coaching. (Dave Roberts)

Reassigned 1/13/2017 to: Sean Stork

Suspense Date:

Status: OPEN till Fall Convention

Status January 2016: No Change in status

Status April 2016: Open

Status August 2016: Open- Daytona has expressed an interest in possibly hosting this event. Nick will be at the event once again later this year and will get contact information for Chuck to follow up with.

Status October 2016: Open- Nick was there last month and provided Chuck with the necessary information.

January 2017- **Open**; Sean to contact the Timpoochee planners and get details so as to work with the Daytona Chorus to possibly host this event- Reassign to Sean Stork

4. **ACTION ITEM: PROGRAM ADS:** Investigate how to get more ads in the programs at conventions.

Reassigned 7/17/2015 to: Base Camp: Chuck Steiner and Bruce Checca

Suspense Date:

Status August 2015: Open

Status April 2016: Open

Status August 2016: Open- there was an increase in ad sales for this convention... program continues to grow. More ads were sold last convention but could have been because of a larger attendance

Status October 2016: Open

January 2017- **Open**; need to continue to look for other sources and opportunities

5. **ACTION ITEM:** DISTRICT SENIORS AND COMBINED CHORUS

Sean Stork, Chuck Steiner, and Steve Janes are to explore the concept, time frame, and procedures to developing the concept of District Senior Choruses. Sean to chair.

Suspense Date:

Status: Open

Status August 2015: Open Report results at next meeting

Status January 2016: Combined chorus will continue for future conventions as program is working well. Next is to consider a senior's combined chorus competition designed give seniors a chance to compete and be on stage. The idea of having a Combined Seniors Competition at the Mid Winter Convention does at this time much Society Support... so for now this will remain a district event only. Shawn will continue to work and refine the Program.

Status April 2016: Open

Status August 2016: Open- requirements are determined at the International Level and will be flowed down to the District as they are finalized. Several other districts are looking into forming a Seniors Chorus; each district will need to determine the method to determine the winning qualifying group to represent their district. Sunshine is currently doing it at the Conventions and will continue.

Status October 2016: Open

January 2017- **Open**; working to establish a Senior Director as it is a requirement; although rules are fluid and are still TBD. Senior Chorus being tried at Mid Winter with flow down from International Level to follow

6. **ACTION ITEM: LEADAC VIDEO COURSES**

Develop process for formulating educational context courses for LEADAC.

Assigned to: Roger Smeds

Date assigned: April 10

Due Date: Fall 2015 Convention

Status: August 2015: Open In Process

Status January 2016: No change in status

Status April 2016: Open

Status August 2016: Open- Need to complete Secretary Track

Status October 2016: Open- Roger reports some courses out there now.

January 2017- **Closed**; videos on website

7. **ACTION ITEM: MOST IMPROVED QUARTET AWARD FOR THE DISTRICT QUARTET CONTEST**

Assigned to: Steve Janes

Date assigned: January 15, 2016

Due Date: On-Going

Discussion: This encourages quartets to stay together for future conventions. Will be the same criteria as Chorus Most improved Chorus except it would be the opposite convention

Status April 2016: Open

Status August 2016: Open- Spring convention vote approved the reward. To remain open until wording and requirements can be defined and approved.

Steve Jane to determine the correct wording for the New Policy in the Governance Manual. To be implemented at the Fall Convention 2017.

Status October 2016: Open

January 2017- **Open**; still working, plan to submit at the Spring Convention

8. ACTION ITEM: UPDATE TO DISTRICT'S MISSION STATEMENT

Need to review and update the District's Mission Statement as it currently exists. The current statement is somewhat outdated and should be refreshed to be more with the current times.

Assigned to: Roger Smeds

Date assigned: August 21, 2016

Due Date: TBD

Discussion: Roger will work with Dan to make proposed changes

Status August 2016: Open

Status October 2016: Open

January 2017- **Open**; please provide suggestions as stated earlier in Supplement discussions

B. Motions Tabled:

1. Motion by Sean to accept the proposed budget for a Combined Chorus Contest proposed Budget \$3000 (5- Regions @ \$600 per region) per year based on 100 men choruses.

Status October 2016: Open; Tabled

January 2017- **Closed**; Motion by Steve Janes to remove motion from the Table;

Seconded Roger Smeds- None Opposed

Vote on Original Motion- All Opposed; Motion Fails- Combined Choruses will be required to provide funding for arrangements on their own

2. Motion by Sean to accept the proposed budget for a Seniors Chorus Contest proposed Budget \$3000 (5- Regions @ \$600 per region) per year based on 100 men choruses.

Discussion:

- 1) Possibly reduce cost by asking the participants to purchase their own music or by singing polecats
- 2) Would we need additional risers? Per Chuck we will make sure enough risers are available

Status October 2016: Open; Tabled

January 2017- **Closed**; Motion by Steve Janes to remove motion from the Table;

Seconded Roger Smeds- None Opposed

Vote on Original Motion- All Opposed; Motion Fails- Seniors Choruses will be required to provide funding on their own

VIII. NEW BUSINESS AND MOTIONS:

A. Appointments

1. Dan Brinkman to remain Governance Manual 'Guru'

B. Motions

1. Motion by Brian Wunderlin that under "District Standing Committees" section of the Governance Manual that a Compliance Committee be created and the At

**Large Member be the lead of the Committee; Seconded Ernie de la Fe
Motion Passes- None Opposed**

- 2. Motion by Brian Wunderlin to Remove from the Governance Manual under
“District Standing Committees” that the “Governance Manual Committee” be
Chaired by “Appointed” ; Second Nick Schwob
Motion Passes- None Opposed**

C. New Action Items

- 1. None**

D. Other

- 1. Need names of those needing to be Bonded for the Sunshine District; Typically
those non- Sunshine District Board members who may be handling more than
\$1000 of the Districts Funds**

**Per by Dave Kannberg those persons will be Jerry Johnson, Byron Poore and
Dave Riches to be listed as people who will handle money for the district for
2017 for bonding.**

IX. Date of next board meeting:

Spring Convention, Friday March 10, 2017, Orlando Airport Marriott, Orlando FL at 10:00
am.

X. Adjournment 10:27

Motion to Adjourn; Dave Kannberg; Second Roger Smeds... Motion Passes- none
opposed

XI. “ Keep the Whole World Singing”- Sean Stork

Respectfully Submitted

Brian Wunderlin

Sunshine District Secretary

OFFICER REPORTS FROM January 13, 2017 BOD MEETING

PRESIDENT, CHUCK STEINER/ NICK SCHWOB

Board Reports:

Welcome to 2017!

We have some exciting challenges ahead in many different areas that I KNOW this Board will tackle with enthusiasm and fervor. Some need immediate attention, and some will be ongoing projects:

- District Conventions/attendance & participation
- 2018 International Planning/Staffing/ New District Risers
- Money/Financial Development/cutting the “fat” (once we identify it)
- Harmony Explosion issues (to be discussed later in this meeting)
- Compliance of Chapters in SUN
- Shrinking of the District- how do we reverse it? (No, it’s not global warming).

Board Action: None

Old Action Items: None

New Action Items: None

Additional Comments:

This will be considered a “transitional” meeting as Nick and I swap spots. I am excited and honored to serve as the President of the Sunshine District.

Arne is also adjusting to his new role as EVP. The rest of you will do a WONDERFUL job of acting as guard rails as we drive our brand new bumper cars, which will hopefully be a very short test ride...and then the guard rails can come off.

You’ll find that I operate much like Nick in that:

- I do not like to micromanage. Do your job, and do it well!

No one is expected to be in charge of “all of it”. We are a TEAM...and a darn good one, at that!

- I believe in strong communication- talk to each other. We have always done this well...please continue! Don’t allow anyone on the Board to be blindsided. If you see something, say something!

- You’ll have my ear whenever it is required, but if you come with a problem, please try to have a discussable solution. Was the proper chain of command followed? (Just as Chad was, Arne is going to be involved in every conversation, so please be aware of that).

- Don't use the term "just use your common sense" ...and if you hear me say it, you have permission to hit me (with a wet noodle).
We all didn't have the same mama. My common sense may be very different than yours, and vice versa.

- Take care of each other; happy, informed, and fulfilled "employees" EQUALS a happy, informed, and fulfilled membership. The attitude and example set by the actions of the Board reflects the attitude and actions of the membership.

-If you are overwhelmed, or feel that you need it...ASK FOR HELP! We'd rather assign a guy or two to assist you than to see your position/responsibility get neglected. No shame in that at all!

These are all volunteer positions, and I appreciate each one of you stepping up to serve. Looking forward to an exciting 2017 and beyond!

E-SIGNED: ECSIII/ President Elect

IMMEDIATE PAST PRESIDENT, NICK SCHWOB

BOARD REPORTS:

Gentlemen, in looking over the last BOD Meeting minutes, again, there are no Action Items assigned to me for follow-up. For that I am very appreciative.

BOARD ACTIONS (Including motions):

None

Board Action:

For my final report to the BOD as your current President, I have pasted the article that I wrote for the Sunburst for the Fall Issue of 2016. Here it is:

"Well, the past six years have flown by. Having served for three years as your EVP and another three as your District President, I have been fortunate to travel the State and meet with several Chapters, whether it be for just the fun of it or to help them work through some of their concerns. In either case, when all was said and done, everything was extremely positive and worth the time that we could spend together. For this alone, I will always be appreciative.

As I have said in the past, Sunshine District is very well respected within the Society as evidenced by the number of our members who have been on the Society Board through the years. The past leadership of the District has been extremely helpful to me as I am sure they will be to my successor. I have called on them numerous times when facing a situation that I was unfamiliar with, and never once did they not take the time to give me their thoughts and knowledge, and for this I will be forever grateful.

The District Board next year is typical of the Boards in the past. Succession planning works especially well with us in that we have been able to move members up through the ranks and bring

new members onto the Board who have been very willing to assist in any way that they could. It's going to feel strange to me to step back and "smell the roses", but I know that I am leaving the District in good hands for the future.

Thank you again for allowing me the honor to help in some small way to continue the tradition of Sunshine and all that we stand for."

Old Action Items:

None

New Action Items:

At the end of our Board Meeting I would like to have another meeting with everyone regarding the upcoming International in Orlando in 2018 and where we are at this point.

Nick Schwob – DP Sunshine

EXECUTIVE VICE PRESIDENT, ARNE HELBIG

No Report

SECRETARY, BRIAN WUNDERLIN

No Report

TREASURER, DAVE KANNBERG

Below are the treasurer reports for 2016. Balance sheet is the worst of all of them. We did make money last year, not much, but at least we were in the black. Balance sheet shows a worse picture.

We can fund Youth expenses this year without any reimbursement and probably in 2018 since we use a Donor's choice check. HX is worse. Losing an \$8,000 safety net from BHS/Foundation hurts. We might be able to cover it for this year, but HX will be wiped out. The cash flow problem is not fixed as of yet. February or March, I will probably see the next dues check from Nashville for the fourth quarter of 2016. I don't have preliminary numbers from McGoff on attendance for LeadAc. I sincerely hope we will break even at a minimum.

For now, until Spring contest, I am suggesting we cut out all travel not already booked and no expenses that are not needed in the foreseeable future. At Spring contest, we can make another decision on how the rest of the year looks.

Dave

VICE PRESIDENT-FINANCIAL DEVELOPMENT, JOHN SPANG

No Report

VICE PRESIDENT-EVENTS, NICK SCHWOB/ CHUCK STEINER

No Report

VICE PRESIDENT-CHAPTER DEVELOPMENT, BART VAN DE MARK

SUN chapter memberships, per e-biz. (Includes late renewals and dual members with other chapters, both of which there are many)

	<u>9/22/2016</u>	<u>1/1/2017</u>	<u>Avg age(1/2014)</u>
Sunshine District	1303	1271	
Frank Thorne	81	73	69
Venice	32	27	79
Daytona	23	20	73
Manatee	21	20	77
Charlotte County	39	42	77
Gainseville	25	24	55
Pensacola	25	25	68
Miami	70	66	58
Orlando	30	35	66
Ocala	14	12	74
Pinellas	45	46	74
Sarasota	74	72	73
Tampa	104	98	59
Palm Beach	28	30	75
Canaveral	30	30	69
Ft. Walton Beach	40	37	65
Palm Harbor	19	19	70
Naples	60	60	60
Tallahassee	41	44	53
Polk	14	13	75
Sunrise	88	84	54
Panama City	17	20	68
Martin/St.Lucie	41	38	74
Winter Park	20	21	55
Pasco	17	16	67
Jax	65	63	58
Citrus	9	9	77
Melbourne	42	36	66
Cape Coral	49	50	73
Englewood	48	47	77
Boca Raton	20	18	78
Sun City	18	19	83
Hernando	44	43	73
Sebring	51	47	72
Central FL	68	68	75
Winter Haven	33	32	63
Everglades	27	27	78

VICE PRESIDENT-MUSIC AND PERFORMANCE, SEAN STORK

No Report

VICE PRESIDENT-YOUTH IN HARMONY, ARNE HELBIG FOR STEVE CRAGG

BOARD REPORT: Seven very successful (and one not so successful due to the hurricane) youth related events were held in the fall of 2016. Approximately 1,807 students and 61 teachers attended 2016 youth workshops and camps. Special thanks go out to the following coordinators: Citrus County (Bob Spence), Hillsborough County (Arne Helbig), Palm Beach County (Shoshana Davidowitz), Duval County (Dave Parker), Brevard County (Dick Muir), Highlands County (Stirling Snyder) and Camp Timpooshee (Phil Coty). Will Rodriguez (and the rest of Signature), Mitch Greenberg, George Gipp, Larry Dodge and Tony DeRosa served as the guy's clinicians sharing their amazing talents. Signature, Orlando Exchange, Rooftop Records and On Point were the outstanding teaching quartets for these events.

We were not successful in receiving BHS funding during the first round of grant applications. Since the majority of our events are held later in the year the 2017 grant applications, including HX Camp, will be completed in the spring. We are confident our usual BHS/Harmony Foundation funding will be granted during the second round of grant application submission. Melbourne sponsored several wonderful workshops in 2016 including one in the spring and was awarded funding during the first round of submissions.

A new workshop is being sponsored in Fort Myers in February 2017!

All 2016 Harmony Foundation/BHS grant reimbursement money has been received.

BOARD ACTIONS: It's time to start thinking about Harmony Explosion Camp fundraising. Please ask your chapters to set aside funds in their budget for this very worthwhile event.

PLANNING ISSUES: Much later than usual, the contract for Harmony Explosion Camp 2017 has been received. It will be reviewed and hopefully signed very soon. The camp will once again be held on the campus of the Florida Institute of Technology in Melbourne, FL June 8th – 10th. Tony DeRosa and Debbie Cleveland have agreed to be the clinicians! Signature and Bling will be the teaching quartets!

ADDITIONAL COMMENTS: My sincere thanks goes out to Steve Cragg who has graciously agreed to take on the role of Youth in Harmony VP!

SIGNED: Arne Helbig

VICE PRESIDENT-CHORUS DIRECTOR DEVELOPMENT, STEVE JACOBSEN

No Report

VICE PRESIDENT-CONTEST AND JUDGING, STEVE JANES

BOARD REPORTS (Accomplishments, completed projects, action items etc.):

We survived a Fall Convention!! (and a hurricane!) We have an early Spring

Convention. Signup has been out for a month. Cutoff date is February 10th. Get the word out!!

We need a BIG Convention!! We have a judge coming from Australia this time - unusual!

Working on wording for Most Improved Quartet to be voted on at Spring Convention Meeting.

ACTION ITEM STATUS:

None

BOARD ACTIONS:

None

MOTIONS: Motions submitted have been moved to New Business:

None

OTHER ACTIONS:

None

PLANNING ISSUES:

None

ADDITIONAL COMMENTS:

None

VICE PRESIDENT-COMMUNICATIONS AND INFORMATION TECHNOLOGY, ROGER SMEDS

BOARD REPORTS (Accomplishments, completed projects, etc.):

Have asked district membership for images and/or videos of their experience at convention with the idea of using them to produce advertising videos or slideshows that can be used to promote attendance among our membership who might not have attended, or possibly for distribution to the general public. So far, I haven't received any responses. Will be pursuing this through our communications channels, Constant Contact, Twitter and Facebook.

Will continue to work towards improving the district's social media presence. Mike Tarlton has joined the communications staff to help in this regard. He is an IT guy in the Palm Beach County School system and a BHS member.

Have been working on trying to put together some live social media feeds at convention similar to what happens at International. Didn't happen this fall, partly due to the change in schedule and other priorities. Will continue to pursue.

Created a subsystem of the District Website that allows convention and events staff to easily create the contest flow charts that are then automatically displayed on the Competitor Information page of the website. System was used (by myself) this fall to create the charts. The Flow charts for Saturday night finals were on the website as soon as the draw was entered within minutes of the announcement. Will need to train relevant staff on use of the system.

ACTION ITEM STATUS:

Action Item 2: All videos for LeadAC are online on the District website under the Home – Leadership Training menu item. We have linked to all the Secretary Training videos produced by BHS. This should be sufficient for the time being as the content for Secretaries is quite complete.

Action Item 6: As in item 2 above, all videos are currently available on the District Website.

Action Item 8. Still open. Have not had an opportunity to coordinate with Dan on this. It would be my suggestion that all board members review what is currently on the home page and forward any suggestions to Dan and/or myself. I feel it should be more of a consensus than just our opinion. Could also be an open discussion at the BOD meeting at LeadAC.

BOARD ACTIONS (Including motions):

None

PLANNING ISSUES:

None

ADDITIONAL COMMENTS:

None

SIGNED: Roger

VICE PRESIDENT-HARMONY FOUNDATION, DAVE RICHARDS

Being that I am new on the job, I have nothing to report other than: I am considering asking Throwback or Fuego to sing for the president's council reception. I will be doing that soon and contacting HF for a rep to come to our spring convention as well. I plan to continue having it at 4 o'clock on Saturday afternoon as in the past. An email invitation will be going out to presidents council members by the end of January and a follow-up at mid February to get a count of attendees.

VICE PRESIDENT-CSLT, JOHN MCGOFF

Leadership Academy Preliminary Data
vs. 2016

2017

	<u>2017</u>	<u>2016</u>
Total Students:	35	47
Chapter Participation:	36%	42%
Gross Revenue:	\$ 6,436.00	\$ 8,470.00

Instructors:

- President.....John Spang
- Treasurer.....Dave Kannberg
- Secretary.....Sterling Warner
- Music & Perf.....Dave Jacobs
- Chapter Dev. / Mktg. / PR.....
Bart Van De Mark
- International Facilitators.....
Steve Wyszomierski
Beverly Greene

BOARD MEMBER AT LARGE, RALPH BROWN

I have contacted several chapters regarding reports or filings. Response has been generally favorable with one exception:

Manatee County chapter has been non-responsive.

I will continue to review and compile compliance information for district chapters.

Ralph

BOARD MEMBER AT LARGE, ERNIE DE FA FE

No Report

TREASURER'S REPORT

Balance Sheet

	Dec 31, 16
ASSETS	
Current Assets	
Checking/Savings	
31000 · PNC-Main	
31110 · Reserve	10,000.00
31120 · Riser Fund	1,100.00
31000 · PNC-Main - Other	3,408.41
Total 31000 · PNC-Main	<u>14,508.41</u>
31310 · Breedon Fund	4,887.41
31320 · Youth	11,177.89
31330 · Harmony Explosion	7,910.34
31340 · SDAQC	1,391.62
Total Checking/Savings	<u>39,875.67</u>
Total Current Assets	<u>39,875.67</u>

TOTAL ASSETS	<u>39,875.67</u>
LIABILITIES & EQUITY	
Equity	
30000 · Opening Balance Equity	39,064.54
32000 · Unrestricted Net Assets	-1,528.29
Net Income	2,339.42
Total Equity	<u>39,875.67</u>
TOTAL LIABILITIES & EQUITY	<u>39,875.67</u>

PROFIT AND LOSS BUDGET VS ACTUAL

	<u>Jan - Dec 16</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Income				
40000 · Major Events				

40100 · Leadership Academy	8,752.00	10,000.00	-1,248.00	87.52%
40200 · Spring Convention				
40210 · Eventbrite	24,918.26			
40220 · sales at venue	4,017.00			
40240 · afterglow	400.00			
40260 · Other convention income	1,430.00			
40200 · Spring Convention - Other	0.00	30,000.00	-30,000.00	0.0%
Total 40200 · Spring Convention	<u>30,765.26</u>	<u>30,000.00</u>	<u>765.26</u>	<u>102.55%</u>
40300 · Harmony Explosion				
40310 · Eventbrite income	12,033.26			
40320 · registration income	4,466.00			
40330 · Donations	13,238.00			
40340 · Other Income	1,347.00			
40300 · Harmony Explosion - Other	0.00	32,500.00	-32,500.00	0.0%
Total 40300 · Harmony Explosion	<u>31,084.26</u>	<u>32,500.00</u>	<u>-1,415.74</u>	<u>95.64%</u>
40400 · Youth Workshops	7,500.00	9,000.00	-1,500.00	83.33%
40500 · Sunshine Sizzle	0.00	0.00	0.00	0.0%
40600 · Labor Day Jamboree	14,979.21	9,000.00	5,979.21	166.44%
40700 · Fall Convention				
40710 · paypal, sales at venue	1,185.00			

40720 · Eventbrite receipts	17,525.75			
40760 · Other Convention Income	3,467.88			
40700 · Fall Convention - Other	0.00	25,000.00	-25,000.00	0.0%
Total 40700 · Fall Convention	<u>22,178.63</u>	<u>25,000.00</u>	<u>-2,821.37</u>	<u>88.72%</u>
Total 40000 · Major Events	<u>115,259.36</u>	<u>115,500.00</u>	<u>-240.64</u>	<u>99.79%</u>
41000 · Other Revenue				
41100 · Collegiate Workshops	0.00	0.00	0.00	0.0%
41110 · Other Revenue	215.00	500.00	-285.00	43.0%
41200 · CDWI	0.00	2,000.00	-2,000.00	0.0%
41300 · Chapter Assessments	0.00	0.00	0.00	0.0%
41400 · Member Dues	22,139.95	24,000.00	-1,860.05	92.25%
41500 · Interest	1.35	20.00	-18.65	6.75%
41550 · Joe Breedon Panhandle Festival	1,000.00	0.00	1,000.00	100.0%
41600 · Sunburst Advertising	0.00	200.00	-200.00	0.0%
41700 · Top Gun	0.00	300.00	-300.00	0.0%
41800 · Website Sales	0.00	0.00	0.00	0.0%
41900 · Donations				
41910 · Donor's Choice	8,348.77	12,000.00	-3,651.23	69.57%
41920 · Other Donations				
41921 · Riser donations	2,300.00			

Total 41920 · Other Donations	<u>2,300.00</u>			
Total 41900 · Donations	<u>10,648.77</u>	<u>12,000.00</u>	<u>-1,351.23</u>	<u>88.74%</u>
Total 41000 · Other Revenue	<u>34,005.07</u>	<u>39,020.00</u>	<u>-5,014.93</u>	<u>87.15%</u>
Total Income	<u>149,264.43</u>	<u>154,520.00</u>	<u>-5,255.57</u>	<u>96.6%</u>
Expense				
51000 · Major Event				
51100 · Leadership Academy				
51110 · room charges	3,762.00			
51120 · food and beverage	2,768.00			
51130 · other LeadAc expenses	429.86			
51100 · Leadership Academy - Other	0.00	10,000.00	-10,000.00	0.0%
Total 51100 · Leadership Academy	<u>6,959.86</u>	<u>10,000.00</u>	<u>-3,040.14</u>	<u>69.6%</u>
51200 · spring convention				
51210 · hotel	2,673.00			
51220 · banquet room and meals	2,648.56			
51230 · judge costs	6,823.14			
51240 · marketplace	13.45			
51250 · venue expenses	9,505.74			
51260 · misc convention expenses	3,343.39			
51200 · spring convention - Other	0.00	25,000.00	-25,000.00	0.0%

Total 51200 · spring convention	25,007.28	25,000.00	7.28	100.03%
51300 · Harmony Explosion				
51310 · Clinicians Fees	1,600.00			
51320 · Venue expense	22,937.00			
51330 · HX expenses	7,455.91			
51300 · Harmony Explosion - Other	0.00	32,500.00	-32,500.00	0.0%
Total 51300 · Harmony Explosion	<u>31,992.91</u>	<u>32,500.00</u>	<u>-507.09</u>	<u>98.44%</u>
51400 · Youth Workshops				
51410 · Clinician Fees	1,200.00			
51420 · Other Youth fees	5,262.80			
51400 · Youth Workshops - Other	0.00	9,000.00	-9,000.00	0.0%
Total 51400 · Youth Workshops	<u>6,462.80</u>	<u>9,000.00</u>	<u>-2,537.20</u>	<u>71.81%</u>
51500 · Sunshine Sizzle	0.00	0.00	0.00	0.0%
51600 · Labor Day Jamboree	14,893.69	9,000.00	5,893.69	165.49%
51700 · Fall Convention				
51710 · hotel expenses	1,347.55			
51720 · food and banquet rooms	2,755.03			
51730 · judge expenses	10,691.95			
51750 · venue expenses	10,709.73			
51760 · misc convention expenses	4,048.62			

51700 · Fall Convention - Other	400.00	25,000.00	-24,600.00	1.6%
Total 51700 · Fall Convention	<u>29,952.88</u>	<u>25,000.00</u>	<u>4,952.88</u>	<u>119.81%</u>
Total 51000 · Major Event	<u>115,269.42</u>	<u>110,500.00</u>	<u>4,769.42</u>	<u>104.32%</u>
52000 · Schools and Subsidies				
52100 · CDWI Workshops	0.00	3,000.00	-3,000.00	0.0%
52150 · CDD outreach	0.00	200.00	-200.00	0.0%
52200 · Chapter Development	92.37	1,000.00	-907.63	9.24%
52300 · Coaches Guild	100.00	500.00	-400.00	20.0%
52400 · Collegiate Workshops	0.00	0.00	0.00	0.0%
52500 · Competitor Travel	10,000.20	10,000.00	0.20	100.0%
52600 · Hall of Fame	338.70	100.00	238.70	338.7%
52700 · Judging schools				
52710 · Judge Candidate school	0.00	0.00	0.00	0.0%
52720 · Judge Category School	1,980.00	2,450.00	-470.00	80.82%
Total 52700 · Judging schools	<u>1,980.00</u>	<u>2,450.00</u>	<u>-470.00</u>	<u>80.82%</u>
52800 · Novice Quartet Contest	0.00	100.00	-100.00	0.0%
52900 · Breedon Panhandle Festival	1,696.80	1,000.00	696.80	169.68%
52910 · Standing Ovation Program	0.00	200.00	-200.00	0.0%
52920 · Top Gun	0.00	200.00	-200.00	0.0%
52930 · Other Schools and Subsidies	0.00	200.00	-200.00	0.0%

Total 52000 · Schools and Subsidies	14,208.07	18,950.00	-4,741.93	74.98%
53000 · Officers and Directors				
53100 · President	3,380.49	4,000.00	-619.51	84.51%
53200 · Executive Vice President	948.57	2,500.00	-1,551.43	37.94%
53300 · Immediate Past President	0.00	0.00	0.00	0.0%
53400 · VP-Harmony Foundation	0.00	250.00	-250.00	0.0%
53410 · VP Financial Development	0.00	250.00	-250.00	0.0%
53500 · Secretary	0.00	200.00	-200.00	0.0%
53600 · Treasurer	409.68	450.00	-40.32	91.04%
53700 · Chapter Support	654.27	500.00	154.27	130.85%
53800 · Chorus Director Development	0.00	700.00	-700.00	0.0%
53900 · Contest and Judging	482.48	1,500.00	-1,017.52	32.17%
54000 · Events	400.21	1,000.00	-599.79	40.02%
54100 · Marketing and PR	0.00	500.00	-500.00	0.0%
54200 · Membership Development	0.00	500.00	-500.00	0.0%
54300 · Music and Performance	0.00	500.00	-500.00	0.0%
54400 · YMIH/HX	0.00	500.00	-500.00	0.0%
54500 · Board Member at Large 1	0.00	0.00	0.00	0.0%
54600 · Board Member at Large 2	0.00	0.00	0.00	0.0%
Total 53000 · Officers and Directors	<u>6,275.70</u>	<u>13,350.00</u>	<u>-7,074.30</u>	<u>47.01%</u>

55000 · Administration				
55100 · BOD Meetings	1,137.04	2,000.00	-862.96	56.85%
55200 · Capitol Equipment	1,786.80	500.00	1,286.80	357.36%
55300 · Chapter Counselors	0.00	500.00	-500.00	0.0%
55400 · Communications	732.83	1,000.00	-267.17	73.28%
55500 · Donations	0.00	500.00	-500.00	0.0%
55600 · Equipment Storage	2,298.50	2,000.00	298.50	114.93%
55700 · Leadership Forum	2,284.40	4,000.00	-1,715.60	57.11%
55800 · HOD meeting	0.00	0.00	0.00	0.0%
55900 · Other Administration Expenses	804.48	500.00	304.48	160.9%
Total 55000 · Administration	<u>9,044.05</u>	<u>11,000.00</u>	<u>-1,955.95</u>	<u>82.22%</u>
56000 · SDAQC Expenses	2,127.77			
Total Expense	<u>146,925.01</u>	<u>153,800.00</u>	<u>-6,874.99</u>	<u>95.53%</u>
Net Income	<u><u>2,339.42</u></u>	<u><u>720.00</u></u>	<u><u>1,619.42</u></u>	<u><u>324.92%</u></u>

PROFIT AND LOSS DETAIL

	Type	Date	Num	Name	Memo	Split	Paid Amount	Balance
Income								
40000 · Major Events								
40100 · Leadership Academy								
	Deposit	01/28/2016	1246	Greater Canaveral Chapter	Room and board, class fees	31000 · PNC-Main	720.00	720.00
	Deposit	01/28/2016	341	Frank Kemnetz	Room and Board, class fees	31000 · PNC-Main	440.00	1,160.00
	Deposit	01/28/2016	1613	Capital Chordsmen	Room and board, class fees	31000 · PNC-Main	360.00	1,520.00
	Deposit	01/28/2016	595	C. Michael Smith	Room and board, class fees	31000 · PNC-Main	220.00	1,740.00
	Deposit	01/28/2016	2188	Big Sun Chorus	Room and Board, Class fees	31000 · PNC-Main	400.00	2,140.00
	Deposit	01/28/2016	1142	Gainesville	Room and board, class fees	31000 · PNC-Main	540.00	2,680.00
	Deposit	01/28/2016	2060	Martin-St. Lucie chapter	Room and Board, Class fees	31000 · PNC-Main	360.00	3,040.00
	Deposit	01/28/2016	387	William Dubois	Room and Board, Class fees	31000 · PNC-Main	100.00	3,140.00
	Deposit	01/28/2016	1770	Central Florida Chapter	Room and Board, Class fees	31000 · PNC-Main	580.00	3,720.00
	Deposit	01/28/2016	1210	Ernesto De La Fe, PA	Room and board, class fees	31000 · PNC-Main	360.00	4,080.00

Deposit	01/28/2016	8341	Tampa Chapter	Room and Board, Class fees	31000 · PNC-Main	540.00	4,620.00
Deposit	01/28/2016	2849	Venice Chapter	Room and Board, Class fees	31000 · PNC-Main	360.00	4,980.00
Deposit	01/28/2016	6754	Orlando chapter	Room and Board, Class fees	31000 · PNC-Main	900.00	5,880.00
Deposit	01/28/2016	1345	Emerald Coast Chorus	Room and Board, Class fees	31000 · PNC-Main	1,280.00	7,160.00
Deposit	01/28/2016	1936	Palm Beach County	Room and Board, Class fees	31000 · PNC-Main	720.00	7,880.00
Deposit	01/28/2016	9358	Sarasota Chapter	Room and Board, Class fees	31000 · PNC-Main	860.00	8,740.00
Deposit	03/01/2016	1249	Greater Canaveral Chapter	replacement check including fees	31000 · PNC-Main	732.00	9,472.00
General Journal	08/21/2016	2		NSF check Greater Canaveral	31000 · PNC-Main	-720.00	8,752.00

Total 40100 · Leadership Academy

8,752.00 8,752.00

40200 · Spring Convention

40210 · Eventbrite

Deposit	03/01/2016	452380	Eventbrite	ticket sales	31000 · PNC-Main	1,907.06	1,907.06
Deposit	03/08/2016	457850	Eventbrite	on account	31000 · PNC-Main	2,934.09	4,841.15
Deposit	03/23/2016	463156	Eventbrite	on account	31000 · PNC-Main	3,851.13	8,692.28
Deposit	04/11/2016	469381	Eventbrite	on account	31000 · PNC-Main	7,301.39	15,993.67
Deposit	04/25/2016	475078	Eventbrite	registrations	31000 · PNC-Main	5,413.23	21,406.90
Deposit	05/11/2016	484061	Eventbrite	through 4/28	31000 · PNC-Main	3,511.36	24,918.26

Total 40210 · Eventbrite

24,918.26 24,918.26

40220 · sales at venue

	Deposit	05/03/2016	2715	John Vandemark	tickets	31000 · PNC-Main	150.00	150.00
	Deposit	05/03/2016		Cash sales	ticket sales at venue	31000 · PNC-Main	1,567.00	1,717.00
	Deposit	05/11/2016		paypal	credit card sales at venue	31000 · PNC-Main	2,000.00	3,717.00
	Deposit	10/31/2016		Cash sales	money left in cash box	31000 · PNC-Main	300.00	4,017.00
Total 40220 · sales at venue							<u>4,017.00</u>	<u>4,017.00</u>
40240 · afterglow								
	Deposit	05/03/2016	668	Winter Haven Chapter	afterglow donation	31000 · PNC-Main	100.00	100.00
	Deposit	05/03/2016	4014	Cape Chorale	afterglow donation	31000 · PNC-Main	100.00	200.00
	Deposit	05/11/2016	3861	Naples/Ft. Myers	Donation	31000 · PNC-Main	200.00	400.00
Total 40240 · afterglow							<u>400.00</u>	<u>400.00</u>
40260 · Other convention income								
	Deposit	04/25/2016	1026	Dream Vacations	program ad	31000 · PNC-Main	150.00	150.00
	Deposit	04/27/2016	5552	Harmony Foundation	Program Ad	31000 · PNC-Main	100.00	250.00
	Deposit	05/03/2016		Orlando Exchange	program ad	31000 · PNC-Main	100.00	350.00
	General Journal	05/11/2016	1		Ad for LDJ in spring program	51600 · Labor Day Jamboree	125.00	475.00
	Deposit	05/23/2016	8396	Tampa Chapter	program ad	31000 · PNC-Main	125.00	600.00
	Deposit	09/22/2016	3773	Donald Lambert	Webcase revenue	31000 · PNC-Main	830.00	1,430.00
Total 40260 · Other convention income							<u>1,430.00</u>	<u>1,430.00</u>
Total 40200 · Spring Convention							<u>30,765.26</u>	<u>30,765.26</u>

40300 · Harmony Explosion

40310 · Eventbrite income

Deposit	03/23/2016	463402	Eventbrite	on account	31000 · PNC-Main	1,287.27	1,287.27
Deposit	04/11/2016	469596	Eventbrite	on account	31000 · PNC-Main	861.21	2,148.48
Deposit	04/25/2016	475236	Eventbrite	registrations	31000 · PNC-Main	435.38	2,583.86
Deposit	05/11/2016	481593	Eventbrite	through 4/30	31000 · PNC-Main	378.51	2,962.37
Deposit	05/23/2016	487346	Eventbrite	5/1-5/15	31000 · PNC-Main	1,006.13	3,968.50
Deposit	06/15/2016	493869	Eventbrite	registrations	31000 · PNC-Main	5,054.60	9,023.10
Deposit	07/01/2016	498200	Eventbrite	on account	31000 · PNC-Main	1,431.76	10,454.86
Deposit	07/07/2016	501253	Eventbrite	final check?	31000 · PNC-Main	1,578.40	12,033.26

Total 40310 · Eventbrite
income

12,033.26 12,033.26

**40320 · registration
income**

Deposit	04/05/2016		Arne Helbig	thru 4/5	31000 · PNC-Main	250.00	250.00
Deposit	04/19/2016		Arne Helbig	registrations	31000 · PNC-Main	1,800.00	2,050.00
Deposit	06/01/2016		Arne Helbig	registrations	31000 · PNC-Main	600.00	2,650.00
Deposit	06/03/2016		Arne Helbig	registrations	31000 · PNC-Main	300.00	2,950.00
Deposit	06/14/2016		Arne Helbig	registrations	31000 · PNC-Main	1,145.00	4,095.00
Deposit	06/21/2016		Arne Helbig	registrations	31000 · PNC-Main	371.00	4,466.00

Total 40320 · registration
income

4,466.00 4,466.00

40330 · Donations

Deposit	05/02/2016		Arne Helbig	income from raffle	31000 · PNC-Main	1,188.00	1,188.00
Deposit	05/11/2016	3860	Naples/Ft. Myers	to HX camp	31000 · PNC-Main	600.00	1,788.00
Deposit	06/01/2016	2084	Martin-St. Lucie chapter	donation	31000 · PNC-Main	500.00	2,288.00
Deposit	06/01/2016	1944	John Nuss	donation	31000 · PNC-Main	100.00	2,388.00
Deposit	06/01/2016		Arne Helbig	donation	31000 · PNC-Main	200.00	2,588.00
Deposit	06/07/2016		Arne Helbig	donation	31000 · PNC-Main	800.00	3,388.00
Deposit	06/21/2016		Arne Helbig	donations	31000 · PNC-Main	1,050.00	4,438.00
Deposit	06/28/2016		Arne Helbig	donation	31000 · PNC-Main	500.00	4,938.00
Deposit	07/07/2016	215616	Barbershop Harmony Society	Grant	31000 · PNC-Main	8,000.00	12,938.00
Deposit	07/07/2016	669	Winter Haven Chapter	donation	31000 · PNC-Main	300.00	13,238.00
Total 40330 · Donations						<u>13,238.00</u>	<u>13,238.00</u>

40340 · Other Income

Deposit	06/21/2016		Arne Helbig	\$1120, show tickets, \$227 raffle basket at show	31000 · PNC-Main	1,347.00	1,347.00
Total 40340 · Other Income						<u>1,347.00</u>	<u>1,347.00</u>

Total 40300 · Harmony Explosion

31,084.26 31,084.26

40400 · Youth Workshops

Deposit	10/31/2016	217304	Barbershop Harmony Society	Hillsborough, Duval, Citrus, PBC, Highlands	31000 · PNC-Main	7,500.00	7,500.00
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7,500.00 7,500.00

Total 40400 · Youth Workshops							7,500.00	7,500.00
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40600 · Labor Day Jamboree

Deposit	08/11/2016	512207	Eventbrite	1st payment	31000 · PNC-Main	1,740.96	1,740.96
Deposit	08/22/2016	516014	Eventbrite	thru 8/15	31000 · PNC-Main	2,062.63	3,803.59
Deposit	09/06/2016		Jerry Johnson	cash sales from Door	31000 · PNC-Main	1,440.00	5,243.59
Deposit	09/06/2016	5243	William Billings	2 tickets	31000 · PNC-Main	60.00	5,303.59
Deposit	09/07/2016	521104	Eventbrite	thru 8/31	31000 · PNC-Main	3,377.72	8,681.31
Deposit	09/07/2016	521395	Eventbrite	golf tournament	31000 · PNC-Main	680.93	9,362.24
Deposit	09/19/2016	523000	Eventbrite	ticket sales final	31000 · PNC-Main	4,442.64	13,804.88
Deposit	09/19/2016	522954	Eventbrite	webcast final	31000 · PNC-Main	1,174.33	14,979.21

Total 40600 · Labor Day Jamboree							<u>14,979.21</u>	<u>14,979.21</u>
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40700 · Fall Convention

40710 · paypal, sales at venue

Deposit	10/31/2016		Cash sales	sales at venue	31000 · PNC-Main	1,110.00	1,110.00
Deposit	10/31/2016	1135	David Rogers III	tickets	31000 · PNC-Main	75.00	1,185.00

Total 40710 · paypal, sales at venue							<u>1,185.00</u>	<u>1,185.00</u>
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40720 · Eventbrite receipts

Deposit	08/22/2016	516199	Eventbrite	thru 8/15	31000 · PNC-Main	2,367.99	2,367.99
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	Deposit	09/07/2016	521296	Eventbrite	thru 8/31	31000 · PNC-Main	2,755.73	5,123.72	
	Deposit	09/22/2016	524932	Eventbrite	On account	31000 · PNC-Main	3,693.20	8,816.92	
	Deposit	10/13/2016	530991	Eventbrite	thru 9/30	31000 · PNC-Main	6,710.04	15,526.96	
	Deposit	10/24/2016	536240	Eventbrite	10/1-10/15	31000 · PNC-Main	783.32	16,310.28	
	Deposit	11/14/2016	544780	Eventbrite	Final?	31000 · PNC-Main	1,215.47	17,525.75	
	Total 40720 · Eventbrite receipts							<u>17,525.75</u>	<u>17,525.75</u>
	40760 · Other Convention Income								
	Deposit	09/23/2016	8436	Tampa Chapter	program ad- Tampa	31000 · PNC-Main	125.00	125.00	
	Deposit	10/13/2016	6134	Harmony Foundation	Program ad	31000 · PNC-Main	300.00	425.00	
	Deposit	10/19/2016	7969	Mary or Lance Lubin	Program ad Dewey, Singum & Howe	31000 · PNC-Main	100.00	525.00	
	Deposit	10/19/2016	1851	Ron Eubank	Reimbursement for Judge expenses	31000 · PNC-Main	274.40	799.40	
	Deposit	10/31/2016	1602	Sean Stork	2 ads; Orlando Exchange and ?	31000 · PNC-Main	200.00	999.40	
	Deposit	11/14/2016	005	Sharon Towner	refund of airfares for cancelled contest	31000 · PNC-Main	2,343.48	3,342.88	
	Deposit	11/14/2016	2383	Big Orange Chorus	program ad	31000 · PNC-Main	125.00	3,467.88	
	Total 40760 · Other Convention Income							<u>3,467.88</u>	<u>3,467.88</u>
	Total 40700 · Fall Convention							<u>22,178.63</u>	<u>22,178.63</u>
	Total 40000 · Major Events							<u>115,259.36</u>	<u>115,259.36</u>

41000 · Other Revenue**41110 · Other Revenue**

Deposit	09/07/2016	5942	Mid-Atlantic District	1/2 Reimbursement-Steve Jamison, Category School	31000 · PNC-Main	165.00	165.00
Deposit	12/16/2016	4-25353765	State of Florida	Refund on Solicitation report	31000 · PNC-Main	50.00	215.00
Total 41110 · Other Revenue						<u>215.00</u>	<u>215.00</u>

41400 · Member Dues

Deposit	01/13/2016	213380	Barbershop Harmony Society	October and November 2015	31000 · PNC-Main	2,484.54	2,484.54
Deposit	03/01/2016	214272	Barbershop Harmony Society	December 2015 dues	31000 · PNC-Main	2,832.00	5,316.54
Deposit	05/03/2016	215190	Barbershop Harmony Society	1st quarter dues	31000 · PNC-Main	6,860.59	12,177.13
Deposit	08/30/2016	216744	Barbershop Harmony Society	April to July	31000 · PNC-Main	5,934.03	18,111.16
Deposit	11/14/2016	217527	Barbershop Harmony Society	3rd quarter dues	31000 · PNC-Main	4,028.79	22,139.95
Total 41400 · Member Dues						<u>22,139.95</u>	<u>22,139.95</u>

41500 · Interest

Deposit	01/29/2016		PNC Bank	January interest	31310 · Breedon Fund	0.04	0.04
Deposit	01/29/2016		PNC Bank	January interest	31320 · Youth	0.04	0.08
Deposit	01/29/2016		PNC Bank	January interest	31330 · Harmony Explosion	0.03	0.11

Deposit	02/29/2016	PNC Bank	February interest	31310 · Breedon Fund	0.04	0.15
Deposit	02/29/2016	PNC Bank	February interest	31320 · Youth	0.04	0.19
Deposit	02/29/2016	PNC Bank	February interest	31330 · Harmony Explosion	0.03	0.22
Deposit	03/31/2016	PNC Bank	March interest	31310 · Breedon Fund	0.04	0.26
Deposit	03/31/2016	PNC Bank	March interest	31320 · Youth	0.04	0.30
Deposit	03/31/2016	PNC Bank	March interest	31330 · Harmony Explosion	0.04	0.34
Deposit	04/29/2016	PNC Bank	April interest	31310 · Breedon Fund	0.04	0.38
Deposit	04/29/2016	PNC Bank	April interest	31320 · Youth	0.04	0.42
Deposit	04/29/2016	PNC Bank	April interest	31330 · Harmony Explosion	0.03	0.45
Deposit	05/31/2016	PNC Bank	May interest	31310 · Breedon Fund	0.04	0.49
Deposit	05/31/2016	PNC Bank	May interest	31320 · Youth	0.04	0.53
Deposit	05/31/2016	PNC Bank	May interest	31330 · Harmony Explosion	0.03	0.56
Deposit	06/30/2016	PNC Bank	June Interest	31310 · Breedon Fund	0.05	0.61
Deposit	06/30/2016	PNC Bank	June Interest	31320 · Youth	0.04	0.65
Deposit	06/30/2016	PNC Bank	June Interest	31330 · Harmony Explosion	0.03	0.68

Deposit	07/29/2016	PNC Bank	July interest	31310 · Breedon Fund	0.03	0.71
Deposit	07/29/2016	PNC Bank	July interest	31320 · Youth	0.04	0.75
Deposit	07/29/2016	PNC Bank	July interest	31330 · Harmony Explosion	0.03	0.78
Deposit	08/31/2016	PNC Bank	August interest	31310 · Breedon Fund	0.05	0.83
Deposit	08/31/2016	PNC Bank	August interest	31320 · Youth	0.04	0.87
Deposit	08/31/2016	PNC Bank	August interest	31330 · Harmony Explosion	0.04	0.91
Deposit	09/30/2016	PNC Bank	September interest	31330 · Harmony Explosion	0.03	0.94
Deposit	09/30/2016	PNC Bank	September interest	31320 · Youth	0.04	0.98
Deposit	09/30/2016	PNC Bank	September interest	31310 · Breedon Fund	0.04	1.02
Deposit	10/31/2016	PNC Bank	October interest	31310 · Breedon Fund	0.04	1.06
Deposit	10/31/2016	PNC Bank	October interest	31320 · Youth	0.04	1.10
Deposit	10/31/2016	PNC Bank	October interest	31330 · Harmony Explosion	0.03	1.13
Deposit	11/30/2016	PNC Bank	November interest	31310 · Breedon Fund	0.04	1.17
Deposit	11/30/2016	PNC Bank	November interest	31320 · Youth	0.04	1.21
Deposit	11/30/2016	PNC Bank	November interest	31330 · Harmony Explosion	0.03	1.24

	Deposit	12/30/2016		PNC Bank	December interest	31310 · Breedon Fund	0.04	1.28
	Deposit	12/30/2016		PNC Bank	December interest	31320 · Youth	0.04	1.32
	Deposit	12/30/2016		PNC Bank	December interest	31330 · Harmony Explosion	0.03	1.35
Total 41500 · Interest							<u>1.35</u>	<u>1.35</u>

**41550 · Joe Breedon
Panhandle Festival**

	Deposit	08/16/2016	216098	Barbershop Harmony Society	grant	31000 · PNC-Main	1,000.00	1,000.00
Total 41550 · Joe Breedon Panhandle Festival							<u>1,000.00</u>	<u>1,000.00</u>

41900 · Donations

41910 · Donor's Choice

	Deposit	04/11/2016	5435	Harmony Foundation	spring check	31000 · PNC-Main	3,605.24	3,605.24
	Deposit	10/31/2016	6059	Harmony Foundation	1st half collections	31000 · PNC-Main	4,743.53	8,348.77
Total 41910 · Donor's Choice							<u>8,348.77</u>	<u>8,348.77</u>

41920 · Other Donations

**41921 · Riser
donations**

	Deposit	05/03/2016		Steve Janes	Deposit	31000 · PNC-Main	100.00	100.00
	Deposit	07/07/2016	2490123	David Riches	donation	31000 · PNC-Main	1,000.00	1,100.00
	Deposit	11/14/2016	1299	Visiting Angels	donation (John Spang)	31000 · PNC-Main	1,200.00	2,300.00

							<u>2,300.00</u>	<u>2,300.00</u>
							2,300.00	2,300.00
							<u>10,648.77</u>	<u>10,648.77</u>
							<u>34,005.07</u>	<u>34,005.07</u>
Total							149,264.43	149,264.43
Income								
Expense								
51000 · Major Event								
51100 · Leadership Academy								
51110 · room charges								
	Check	01/18/2016	debit	Courtyard By Marriott- Ocala	Room charges	31000 · PNC-Main	3,762.00	3,762.00
Total 51110 · room charges							<u>3,762.00</u>	<u>3,762.00</u>
51120 · food and beverage								
	Check	01/18/2016	debit	Courtyard By Marriott- Ocala	Breakfast, lunch and dinner for attendees	31000 · PNC-Main	2,768.00	2,768.00
Total 51120 · food and beverage							<u>2,768.00</u>	<u>2,768.00</u>
51130 · other LeadAc expenses								
	Check	01/27/2016	6500	Dave Jacobs	mileage and handouts for Music Leadership class	31000 · PNC-Main	104.49	104.49

	Check	01/27/2016	6501	John McGoff, Jr.	mileage, supplies and FedEx	31000 · PNC-Main	56.09	160.58
	Check	01/28/2016	6503	Sterling Warner	mileage, tolls, meals and supplies as instructor	31000 · PNC-Main	191.22	351.80
	Check	02/09/2016	6505	Joel Swanson	Treasurer Manuals and supplies	31000 · PNC-Main	78.06	429.86
Total 51130 · other LeadAc expenses							<hr/>	<hr/>
							429.86	429.86
Total 51100 · Leadership Academy							<hr/>	<hr/>
							6,959.86	6,959.86
51200 · spring convention								
51210 · hotel								
	Check	05/05/2016	debit	Orlando Airport Marriott	Hotel rooms for District staff	31000 · PNC-Main	2,673.00	2,673.00
Total 51210 · hotel							<hr/>	<hr/>
							2,673.00	2,673.00
51220 · banquet room and meals								
	Check	05/05/2016	debit	Orlando Airport Marriott	catering for President's Council, Afterglow, registration	31000 · PNC-Main	2,648.56	2,648.56
Total 51220 · banquet room and meals							<hr/>	<hr/>
							2,648.56	2,648.56
51230 · judge costs								
	Check	03/31/2016	6511	Sharon Towner	Airfare for Marron, Guyton, Towner, Keller, Hine and W. Fuson	31000 · PNC-Main	2,318.36	2,318.36
	Check	04/10/2016	6512	Warren Fuson	travel and per diem costs	31000 · PNC-Main	330.00	2,648.36

	Check	04/10/2016	6513	Tim Marron	travel and per diem costs	31000 · PNC-Main	98.60	2,746.96	
	Check	04/10/2016	6514	Kevin Keller	travel and per diem costs	31000 · PNC-Main	90.80	2,837.76	
	Check	04/10/2016	6515	Jim Bagby	travel and per diem costs	31000 · PNC-Main	0.00	2,837.76	
	Check	04/10/2016	6516	Don Fuson	travel and per diem costs	31000 · PNC-Main	590.46	3,428.22	
	Check	04/10/2016	6517	Barry Towner	travel and per diem costs	31000 · PNC-Main	187.00	3,615.22	
	Check	04/13/2016	6518	Jim Bagby	travel and airfare	31000 · PNC-Main	468.20	4,083.42	
	Check	04/24/2016	6524	Clay Hine	travel expenses	31000 · PNC-Main	56.00	4,139.42	
	Check	04/24/2016	6525	Brandon Guyton	travel expenses	31000 · PNC-Main	56.00	4,195.42	
	Check	05/05/2016	debit	Orlando Airport Marriott	Judge rooms and Saturday night dinner	31000 · PNC-Main	2,350.00	6,545.42	
	Check	05/11/2016	6536	Steve Janes	Judge hospitality room expenses	31000 · PNC-Main	277.72	6,823.14	
	Total 51230 · judge costs							<u>6,823.14</u>	<u>6,823.14</u>
	51240 · marketplace								
	Check	05/21/2016	6541	Scott Salladin	shipping for return of Central Standard CDs	31000 · PNC-Main	13.45	13.45	
	Total 51240 · marketplace							<u>13.45</u>	<u>13.45</u>
	51250 · venue expenses								
	Check	04/24/2016	6520	Nick Duggins	riser crew	31000 · PNC-Main	200.00	200.00	
	Check	04/24/2016	6521	Steve Cragg	Riser crew	31000 · PNC-Main	200.00	400.00	
	Check	04/24/2016	6522	Matt Crisostomo	Riser Crew	31000 · PNC-Main	200.00	600.00	
	Check	04/24/2016	6523	Orlando chapter	chapter host of spring	31000 · PNC-Main	800.00	1,400.00	

				convention					
	Check	05/03/2016	debit	PSAV Branch Orlando	staging etc.	31000 · PNC-Main	4,245.50	5,645.50	
	Check	05/04/2016	6532	Tom Stewart	expenses as backup to Kevin Miles	31000 · PNC-Main	136.17	5,781.67	
	Check	05/11/2016	6535	Art & Sounds Orlando, Inc.	Audio, lighting, pipe and drapes and extra insurance for hotel	31000 · PNC-Main	2,203.33	7,985.00	
	Check	05/31/2016	6551	Matt Miles	camera and video switcher rental	31000 · PNC-Main	250.00	8,235.00	
	Check	05/31/2016	6552	Windfall Recording, Inc.	Consulting, \$1000, travel \$44.70	31000 · PNC-Main	1,044.70	9,279.70	
	Check	05/31/2016	6553	Kevin Miles	meals, tolls, camera rental, and supplies	31000 · PNC-Main	226.04	9,505.74	
	Total 51250 · venue expenses							<u>9,505.74</u>	<u>9,505.74</u>
	51260 · misc convention expenses								
	Check	03/22/2016	debit	Custom Engraving	trophies and ribbons	31000 · PNC-Main	949.50	949.50	
	Check	04/15/2016	debit	Barbershop Harmony Society Marketplace	Pitch pipes for 50 year members	31000 · PNC-Main	378.05	1,327.55	
	Check	04/15/2016	debit	Total Wine	drinks for BOTY and President's Receptions	31000 · PNC-Main	59.33	1,386.88	
	Check	04/22/2016	debit	Trophies Unlimited	BOTY plaque	31000 · PNC-Main	52.72	1,439.60	
	Check	04/24/2016	6526	David Kannberg	bank for registration and bellboy tips for reception room	31000 · PNC-Main	380.00	1,819.60	

Check	04/27/2016	6528	Radio One, Inc.	Radios and accessories rental for convention weekend	31000 · PNC-Main	180.00	1,999.60
Check	04/27/2016	debit	Costco	supplies for BOTY and President's Reception	31000 · PNC-Main	38.56	2,038.16
Check	04/27/2016	debit	BJ's	food for BOTY and President's Reception	31000 · PNC-Main	220.97	2,259.13
Check	04/27/2016	debit	Walmart	food and supplies for BOTY and President's Reception	31000 · PNC-Main	93.60	2,352.73
Check	04/27/2016	debit	Total Wine	drink for BOTY and President's Reception	31000 · PNC-Main	40.78	2,393.51
Check	04/28/2016	debit	Star Liquors	ice for coolers, drinks, and food	31000 · PNC-Main	13.20	2,406.71
Check	05/03/2016	6529	Bruce Checca	expenses as convention chairman	31000 · PNC-Main	216.41	2,623.12
Check	05/04/2016	6531	DPM of Florida, LLC	program printing	31000 · PNC-Main	352.10	2,975.22
Check	05/11/2016	debit	Citation Processing Center	parking ticket for truck	31000 · PNC-Main	40.50	3,015.72
Check	05/12/2016	6537	Danny Wunderlin	Truck rental, fuel, tolls and lock for storage unit	31000 · PNC-Main	216.81	3,232.53
Check	05/12/2016	6538	Sean Stork	hotel expense in connection with Music and Performance	31000 · PNC-Main	110.86	3,343.39
Total 51260 · misc convention expenses						<u>3,343.39</u>	<u>3,343.39</u>
Total 51200 · spring convention						<u>25,007.28</u>	<u>25,007.28</u>

51300 · Harmony Explosion

51310 · Clinicians Fees

Check	06/27/2016	6563	After Hours Quartet	talent fee	31000 · PNC-Main	1,000.00	1,000.00
Check	06/27/2016	6564	ADVocals	clinician fee	31000 · PNC-Main	600.00	1,600.00

Total 51310 · Clinicians Fees

1,600.00 1,600.00

51320 · Venue expense

Check	01/13/2016	6497	Florida Institute of Technology	Deposit for HX2016	31000 · PNC-Main	1,000.00	1,000.00
Check	05/13/2016	6539	Florida Institute of Technology	half of expected costs for HX2016	31000 · PNC-Main	11,275.00	12,275.00
Check	06/29/2016	6568	Florida Institute of Technology	Final Payment for HX2016. Invoice 1629SPEC	31000 · PNC-Main	10,662.00	22,937.00

Total 51320 · Venue expense

22,937.00 22,937.00

51330 · HX expenses

Check	05/06/2016	6533	After Hours Quartet	Airfare for Wessler, Beutel, Ziegler and car rental	31000 · PNC-Main	1,338.88	1,338.88
Check	05/11/2016	6534	Seminole Ridge Community High School	Refund for 3 registrations	31000 · PNC-Main	300.00	1,638.88
Check	05/26/2016	6549	Arne Helbig	raffle expenses, music and misc for HX 2016	31000 · PNC-Main	1,325.53	2,964.41
Check	06/15/2016	6554	Seminole Ridge Community High School	refund and scholarship	31000 · PNC-Main	200.00	3,164.41
Check	06/15/2016	6557	James Gehrlein	music licensing	31000 · PNC-Main	640.56	3,804.97
Check	06/15/2016	6560	Kiel Morris	T-shirts	31000 · PNC-Main	1,907.75	5,712.72

Check	06/27/2016	6562	Dan Wessler	expenses as part of After Hours as clinicians	31000 · PNC-Main	110.00	5,822.72
Check	06/27/2016	6563	After Hours Quartet	travel expenses	31000 · PNC-Main	141.59	5,964.31
Check	06/27/2016	6564	ADVocals	travel expenses	31000 · PNC-Main	408.30	6,372.61
Check	06/27/2016	6565	Arne Helbig	misc supplies for HX2016	31000 · PNC-Main	773.10	7,145.71
Check	06/29/2016	6567	Drew Ochoa	mileage and tolls for Drew Ochoa	31000 · PNC-Main	60.20	7,205.91
Check	07/19/2016	6571	Florida Today	Advertising	31000 · PNC-Main	250.00	7,455.91

Total 51330 · HX expenses

7,455.91 7,455.91

Total 51300 · Harmony Explosion

31,992.91 31,992.91

51400 · Youth Workshops

51410 · Clinician Fees

Check	10/24/2016	6616	Michelle Gant	Citrus, Hillsborough and Duval County workshops	31000 · PNC-Main	300.00	300.00
Check	10/24/2016	6617	Kaley Anna Raabe	Citrus, Hillsborough and Duval County workshops	31000 · PNC-Main	300.00	600.00
Check	10/24/2016	6618	Sydney Reddish	Citrus, Hillsborough and Duval County workshops	31000 · PNC-Main	300.00	900.00
Check	10/24/2016	6619	Eliza Stoney	Citrus, Hillsborough and Duval County workshops	31000 · PNC-Main	300.00	1,200.00

Total 51410 · Clinician Fees

1,200.00 1,200.00

51420 · Other Youth fees

Check	10/04/2016	6603	Sean Stork	expenses for Orlando Exchange at Citrus County	31000 · PNC-Main	344.00	344.00
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					workshop				
	Check	10/08/2016	6607	Citrus County Barbershoppers	Food, drink and supplies for Citrus County Youth Workshop	31000 · PNC-Main	452.30	796.30	
	Check	10/08/2016	6608	Homosassa 1st United Methodist Church	church usage and Sound Tech for Citrus County Youth Workshop	31000 · PNC-Main	287.50	1,083.80	
	Check	10/24/2016	6620	Susan Raabe	hotel, mileage and meals for quartet for Citrus,	31000 · PNC-Main	548.38	1,632.18	
	Check	10/26/2016	6621	Sean Stork	mileage for Orlando Exchange for Palm Beach County Workshop	31000 · PNC-Main	103.80	1,735.98	
	Check	11/05/2016	6634	Arne Helbig	Expenses for Hillsborough Youth Festival	31000 · PNC-Main	828.04	2,564.02	
	Check	11/05/2016	6635	Will Rodriguez	talent fee and expenses	31000 · PNC-Main	937.00	3,501.02	
	Check	12/16/2016	6652	Women of Note Chorus	Palm Beach County workshop expenses	31000 · PNC-Main	1,396.20	4,897.22	
	Check	12/16/2016	6653	David Parker	Duval County Workshop expenses	31000 · PNC-Main	365.58	5,262.80	
	Total 51420 · Other Youth fees							<u>5,262.80</u>	<u>5,262.80</u>
	Total 51400 · Youth Workshops							<u>6,462.80</u>	<u>6,462.80</u>
	51600 · Labor Day Jamboree								
	Check	05/05/2016	debit	Sitemaker software	website renewal	31000 · PNC-Main	104.93	104.93	
	Check	05/05/2016	debit	PNC Bank	International POS fee forSitemaker transaction (foreign bank fee)	31000 · PNC-Main	3.15	108.08	

General Journal	05/11/2016	1		Ad for LDJ	40260 · Other convention income	125.00	233.08
Check	06/29/2016	6566	Kyle Kitzmiller	Airfare for Instant Classic	31000 · PNC-Main	1,583.84	1,816.92
Check	07/20/2016	6573	Speed of Sound Quartet	Airfare for 3 members	31000 · PNC-Main	1,462.60	3,279.52
Check	08/27/2016	6577	GQ	Travel to LDJ	31000 · PNC-Main	940.88	4,220.40
Check	08/27/2016	6578	George Joslyn	\$500 equipment rental and \$250 travel	31000 · PNC-Main	750.00	4,970.40
Check	08/27/2016	6579	Brandon Guyton	\$500 equipment rental and \$250 travel	31000 · PNC-Main	750.00	5,720.40
Check	08/27/2016	6580	David Kannberg	bank for box office	31000 · PNC-Main	400.00	6,120.40
Check	08/31/2016	Debit	Precision Dynamics Corporation	wristbands	31000 · PNC-Main	48.33	6,168.73
Check	08/31/2016	6581	Instant Classic	meal Allowance	31000 · PNC-Main	400.00	6,568.73
Check	08/31/2016	6582	GQ	Meal Allowance	31000 · PNC-Main	400.00	6,968.73
Check	08/31/2016	6583	Debbie Landers	Meal Allowance	31000 · PNC-Main	100.00	7,068.73
Check	08/31/2016	6584	Ashley Wright	Meal Allowance	31000 · PNC-Main	100.00	7,168.73
Check	08/31/2016	6585	Carter Maysilles	Meal Allowance	31000 · PNC-Main	100.00	7,268.73
Check	08/31/2016	6586	Kim McCormic	Meal Allowance	31000 · PNC-Main	100.00	7,368.73
Check	09/06/2016	6587	501 Studios	Fee for webcast	31000 · PNC-Main	1,500.00	8,868.73
Check	09/06/2016	6588	Randy Loos	Dave LaBar Memorial Tournament expenses	31000 · PNC-Main	744.65	9,613.38
Check	09/13/2016	debit	Orlando Airport Marriott	Rooms, internet for webcast and afterglows	31000 · PNC-Main	4,030.00	13,643.38

	Check	10/27/2016	6629	Byron Poore	expenses for hospitality room and afterglow, travel	31000 · PNC-Main	851.35	14,494.73
	Check	10/27/2016	6630	Michael Skutt	airfare to LDJ	31000 · PNC-Main	0.00	14,494.73
	Check	11/06/2016	6637	Throwback	travel for Michael Skutt	31000 · PNC-Main	398.96	14,893.69
Total 51600 · Labor Day Jamboree							<hr/>	<hr/>
							14,893.69	14,893.69
51700 · Fall Convention								
51710 · hotel expenses								
	Check	11/07/2016	debit	Orlando Airport Marriott	rooms for District personnel	31000 · PNC-Main	1,125.69	1,125.69
	Check	12/03/2016	6651	Matt Mercier	room for Society Rep	31000 · PNC-Main	221.86	1,347.55
Total 51710 · hotel expenses							<hr/>	<hr/>
							1,347.55	1,347.55
51720 · food and banquet rooms								
	Check	11/07/2016	debit	Orlando Airport Marriott	remainder of Saturday Dinner, Afterglow and President's Council reception	31000 · PNC-Main	2,755.03	2,755.03
Total 51720 · food and banquet rooms							<hr/>	<hr/>
							2,755.03	2,755.03
51730 · judge expenses								
	Check	05/03/2016	6530	Mike Louque	3rd replacement check for last fall (2015)	31000 · PNC-Main	301.60	301.60
	Check	08/23/2016	6576	Sharon Towner	Airfare for Owens, Eubank, Dougherty, Johnson	31000 · PNC-Main	3,205.63	3,507.23
	Check	09/13/2016	6593	Ron Eubank	Travel and computer fee	31000 · PNC-Main	274.40	3,781.63

Check	09/13/2016	6594	Kameron Owens	travel and computer expenses	31000 · PNC-Main	261.00	4,042.63
Check	09/13/2016	6596	Steve Johnson	Travel Expenses	31000 · PNC-Main	99.80	4,142.43
Check	09/13/2016	6597	John Mallett	travel expenses	31000 · PNC-Main	130.50	4,272.93
Check	09/13/2016	6598	Brian Barford	travel expenses	31000 · PNC-Main	116.00	4,388.93
Check	09/13/2016	6599	David Mills	travel expenses	31000 · PNC-Main	122.90	4,511.83
Check	09/14/2016	6600	Larry Reinhart	travel expenses	31000 · PNC-Main	110.60	4,622.43
Check	09/22/2016	6601	Jay Dougherty	mileage and meals	31000 · PNC-Main	0.00	4,622.43
Check	10/11/2016	6609	Sharon Towner	Rebook fees for judges new convention date	31000 · PNC-Main	2,721.97	7,344.40
Check	10/21/2016	6614	Chris Buechler	airfare and expenses	31000 · PNC-Main	486.96	7,831.36
Check	10/21/2016	6615	Steve Armstrong	Airfare and expenses	31000 · PNC-Main	476.00	8,307.36
Check	11/02/2016	6631	Don Messler	Green room and Saturday lunch expenses	31000 · PNC-Main	266.71	8,574.07
Check	11/07/2016	debit	Orlando Airport Marriott	judge rooms	31000 · PNC-Main	1,683.00	10,257.07
Check	11/07/2016	debit	Orlando Airport Marriott	judge's Saturday dinner 8 judges and 4 wives	31000 · PNC-Main	434.88	10,691.95
Total 51730 · judge expenses						<hr/>	<hr/>
						10,691.95	10,691.95

51750 · venue expenses

Check	10/15/2016	6613	Art & Sounds Orlando, Inc.	insurance fee and labor for cancelled convention date	31000 · PNC-Main	1,100.00	1,100.00
Check	10/26/2016	6622	Sean Barry	riser set-up	31000 · PNC-Main	200.00	1,300.00

Check	10/26/2016	6623	Donnie Ward	Riser set-up	31000 · PNC-Main	200.00	1,500.00
Check	10/26/2016	6624	Kealan Rivera	Riser set-up	31000 · PNC-Main	200.00	1,700.00
Check	10/26/2016	6625	Robert Hughes	Riser setup	31000 · PNC-Main	200.00	1,900.00
Check	11/02/2016	6632	Radio One, Inc.	radio rental	31000 · PNC-Main	300.00	2,200.00
Check	11/10/2016	6639	Tom Stewart	AV Support	31000 · PNC-Main	136.54	2,336.54
Check	11/14/2016	6643	PSAV Branch Orlando	Drapes and staging	31000 · PNC-Main	4,245.50	6,582.04
Check	12/01/2016	6647	Art & Sounds Orlando, Inc.	Sound, lighting and extra insurance (\$662)	31000 · PNC-Main	2,465.33	9,047.37
Check	12/01/2016	6648	Matt Miles	Video rentals and labor for Fall Convention	31000 · PNC-Main	525.00	9,572.37
Check	12/01/2016	6649	Kevin Miles	tape, travel and meals	31000 · PNC-Main	80.96	9,653.33
Check	12/01/2016	6650	Windfall Recording, Inc.	Consulting and mileage	31000 · PNC-Main	1,056.40	10,709.73
Total 51750 · venue expenses						<hr/>	<hr/>
						10,709.73	10,709.73

51760 · misc convention expenses

Check	09/22/2016	debit	Office Depot	copier paper for scoresheet: 5 cases white and colors	31000 · PNC-Main	177.93	177.93
Check	10/03/2016	debit	Walmart	food and supplies for hospitality room	31000 · PNC-Main	53.21	231.14
Check	10/03/2016	debit	Office Depot	backordered paper for score sheets	31000 · PNC-Main	50.87	282.01
Check	10/04/2016	debit	Office Depot	1 ream green paper for scoresheets	31000 · PNC-Main	11.12	293.13

Check	10/04/2016	6604	David Kannberg	\$350 bank for registration, \$80 tips for bellhops, valet parking attendants	31000 · PNC-Main	430.00	723.13
Check	10/04/2016	6606	David Kannberg	food and supplies for hospitality room	31000 · PNC-Main	358.07	1,081.20
Check	10/04/2016	debit	Total Wine	drink for hospitality room	31000 · PNC-Main	62.51	1,143.71
Check	10/05/2016	debit	CVS	soda for hospitality room	31000 · PNC-Main	10.60	1,154.31
Check	10/13/2016	6612	Sean Stork	Trophies and ribbons for Fall Contest	31000 · PNC-Main	542.00	1,696.31
Check	10/27/2016	6628	Orlando chapter	Hosting Fee	31000 · PNC-Main	800.00	2,496.31
Check	11/07/2016	debit	Orlando Airport Marriott	2 wired internet connections for registration for 2 days	31000 · PNC-Main	124.00	2,620.31
Check	11/14/2016	6641	Danny Wunderlin	truck rental, fuel and tolls to haul district equipment to convention	31000 · PNC-Main	856.33	3,476.64
Check	11/16/2016	6644	Sean Stork	District quartet champ pins and Martin Rubin Award plaque	31000 · PNC-Main	139.48	3,616.12
Check	11/23/2016	6645	DPM of Florida, LLC	400 Programs	31000 · PNC-Main	345.60	3,961.72
Check	12/01/2016	6646	Bruce Checca	travel and meals as Convention Chairman	31000 · PNC-Main	86.90	4,048.62
Total 51760 · misc convention expenses						<u>4,048.62</u>	<u>4,048.62</u>
51700 · Fall Convention - Other							
Check	10/26/2016	6626	Tom Stewart	Technical services (lights and sound)	31000 · PNC-Main	400.00	400.00

Total 51700 · Fall Convention - Other							400.00	400.00
Total 51700 · Fall Convention							29,952.88	29,952.88
Total 51000 · Major Event							115,269.42	115,269.42
52000 · Schools and Subsidies								
52200 · Chapter Development								
	Check	03/31/2016	6510	Bart VandeMark	visit to Lakeland	31000 · PNC-Main	92.37	92.37
Total 52200 · Chapter Development							92.37	92.37
52300 · Coaches Guild								
	Check	03/03/2016	6507	Alex Rubin	Coaching Orlando Exchange	31000 · PNC-Main	100.00	100.00
Total 52300 · Coaches Guild							100.00	100.00
52500 · Competitor Travel								
	Check	05/26/2016	6542	Throwback	Donation from SUN District	31000 · PNC-Main	714.30	714.30
	Check	05/26/2016	6543	Roger Ross	Donation from SUN District for Main Street	31000 · PNC-Main	714.30	1,428.60
	Check	05/26/2016	6544	James Breedon	Donation from SUN for Rooftop Records	31000 · PNC-Main	714.30	2,142.90
	Check	05/26/2016	6545	Andrew Kirkman	Donation for Vantage Point from SUN	31000 · PNC-Main	714.30	2,857.20
	Check	05/26/2016	6546	Signature	Donation from SUN	31000 · PNC-Main	714.30	3,571.50
	Check	05/26/2016	6547	Amos Velez	Donation from SUN for Fuego	31000 · PNC-Main	714.30	4,285.80

	Check	05/26/2016	6548	Ralph Brown	SUN donation for Equinox for competing at Mid-Winter	31000 · PNC-Main	714.30	5,000.10
	Check	05/26/2016	6550	Sunrise Florida chapter	Donation from SUN	31000 · PNC-Main	5,000.10	10,000.20
Total 52500 · Competitor Travel							<u>10,000.20</u>	<u>10,000.20</u>

52600 · Hall of Fame

	Check	11/05/2016	6634	Arne Helbig	5 Hall of Fame Bars and 5 Hall of Fame Charms	31000 · PNC-Main	263.50	263.50
	Check	11/06/2016	6636	George Breedon	Certificate and Frame for Alex Rubin	31000 · PNC-Main	75.20	338.70
Total 52600 · Hall of Fame							<u>338.70</u>	<u>338.70</u>

52700 · Judging schools

52720 · Judge Category School

	Check	09/07/2016	6590	Barbershop Harmony Society	Agnew, Gipp, 1/2 Jamison, Janes, Kastler, Mills	31000 · PNC-Main	1,980.00	1,980.00
Total 52720 · Judge Category School							<u>1,980.00</u>	<u>1,980.00</u>
Total 52700 · Judging schools							<u>1,980.00</u>	<u>1,980.00</u>

52900 · Breedon Panhandle Festival

	Check	07/19/2016	6570	Emerald Coast Chorus	donation for airfare	31000 · PNC-Main	425.00	425.00
	Check	08/15/2016	6575	Emerald Coast Chorus	grant from BHS	31000 · PNC-Main	1,000.00	1,425.00
	Check	09/26/2016	6602	Nick Schwob	Mileage for Nick to go to Timpooshee and meetings	31000 · PNC-Main	271.80	1,696.80

Total 52900 · Breedon
Panhandle Festival

1,696.80

1,696.80

Total 52000 · Schools and Subsidies

14,208.07

14,208.07

53000 · Officers and Directors

53100 · President

Check	01/31/2016	debit	Peppermill Resort-Reno	Lodging fee for Mid-Winter DP Meetings in Reno, NV	31000 · PNC-Main	682.35	682.35
Check	02/08/2016	6504	Nick Schwob	travel expenses including, food, parking, baggage and travel for Mid-Winter	31000 · PNC-Main	324.95	1,007.30
Check	06/27/2016	6561	Nick Schwob	Travel and room for International and DP meetings	31000 · PNC-Main	378.20	1,385.50
Check	07/10/2016	debit	Renaissance Hotel-Nashville	DP meetings at International	31000 · PNC-Main	1,461.60	2,847.10
Check	07/13/2016	6569	Nick Schwob	Expenses and travel for DP Meetings at International-Nashville	31000 · PNC-Main	390.04	3,237.14
Check	11/14/2016	6642	Nick Schwob	travel to San Antonio, pre con Midwinter meeting	31000 · PNC-Main	143.35	3,380.49

Total 53100 · President

3,380.49

3,380.49

53200 · Executive Vice President

Check	09/06/2016	6589	Chad Bennett	Travel to Fall Contest	31000 · PNC-Main	561.96	561.96
Check	11/10/2016	6638	Sharon Towner	Tickets for Arne to DP Meeting in San Antonio at Mid-Winter	31000 · PNC-Main	386.61	948.57

386.61

948.57

Total 53200 · Executive Vice
President

948.57 948.57

53600 · Treasurer

Check	05/11/2016	ebit	USPS	Certified mailing of tax return	31000 · PNC-Main	7.36	7.36
Check	05/23/2016	debit	National Pen	Office Supplies	31000 · PNC-Main	106.45	113.81
Check	06/27/2016	debit	Office Depot	office supplies, ink, etc.	31000 · PNC-Main	141.67	255.48
Check	10/24/2016	debit	South Shore Post Office	stamps	31000 · PNC-Main	47.00	302.48
Check	12/09/2016	debit	Office Depot	Envelopes, tax forms and envelopes, box folders for receipts	31000 · PNC-Main	107.20	409.68

Total 53600 · Treasurer

409.68 409.68

53700 · Chapter Support

Check	01/13/2016	6498	Bart VandeMark	travel to Daytona Beach for installation of officers	31000 · PNC-Main	187.41	187.41
Check	02/29/2016	6506	Bart VandeMark	Visit to Central Florida Chapter	31000 · PNC-Main	130.70	318.11
Check	09/26/2016	debit	Hampton Inn-Niceville, FL	Hotel room for Nick for Timpooshee and meetings with chapters in the area	31000 · PNC-Main	227.28	545.39
Check	11/10/2016	6640	Bart VandeMark	visit to Orlando chapter	31000 · PNC-Main	108.88	654.27

Total 53700 · Chapter Support

654.27 654.27

53900 · Contest and Judging

Check	07/20/2016	6572	Steve Janes	travel to Nashville for DRCJ meetings at International	31000 · PNC-Main	482.48	482.48
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482.48 482.48

Total 53900 · Contest and Judging

482.48 482.48

54000 · Events

Check	11/02/2016	6633	Sharon Towner	Airfare for Chuck to attend DP meeting in San Antonio, 1/17	31000 · PNC-Main	400.21	400.21
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Total 54000 · Events

400.21 400.21

Total 53000 · Officers and Directors

6,275.70 6,275.70

55000 · Administration

55100 · BOD Meetings

Check	01/18/2016	debit	Courtyard By Marriott-Ocala	Rooms and meals for BOD Meeting	31000 · PNC-Main	897.83	897.83
Check	01/27/2016	6499	Bart VandeMark	travel to Ocala for BOD meeting	31000 · PNC-Main	138.98	1,036.81
Check	02/08/2016	6504	Nick Schwob	mileage	31000 · PNC-Main	24.00	1,060.81
Check	05/14/2016	6540	Nick Schwob	mileage and meal	31000 · PNC-Main	76.23	1,137.04

Total 55100 · BOD Meetings

1,137.04 1,137.04

55200 · Capitol Equipment

Check	09/12/2016	6592	Jerry Johnson	Eventbrite card readers	31000 · PNC-Main	29.96	29.96
Check	09/15/2016	debit	Global Industrial Marketplace, Inc.	2 wire racks to transport convention materials	31000 · PNC-Main	1,321.70	1,351.66
Check	09/22/2016	debit	World Rigging Systems	4 air track hangers for lights, speakers, etc.	31000 · PNC-Main	217.57	1,569.23
Check	09/22/2016	debit	World Rigging Systems	air track hangers	31000 · PNC-Main	217.57	1,786.80

217.57 1,786.80

Total 55200 · Capitol Equipment							1,786.80	1,786.80
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55400 · Communications

Check	04/08/2016	debit	Constant Contact	annual fee	31000 · PNC-Main	329.00	329.00
Check	04/24/2016	6519	Andrew Borts	Sunshinedistrict.org website reimbursement	31000 · PNC-Main	117.63	446.63
Check	12/22/2016	debit	Dream Host	web hosting for next 3 years	31000 · PNC-Main	286.20	732.83

Total 55400 · Communications						<u>732.83</u>	<u>732.83</u>
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55600 · Equipment Storage

Check	01/04/2016	debit	Simply storage	January rent	31000 · PNC-Main	159.00	159.00
Check	02/02/2016	debit	Simply storage	February rent	31000 · PNC-Main	159.00	318.00
Check	03/02/2016	debit	Simply storage	March rental	31000 · PNC-Main	159.00	477.00
Check	04/04/2016	debit	Simply storage	April Storage fee	31000 · PNC-Main	159.00	636.00
Check	05/03/2016	debit	Simply storage	May storage rental	31000 · PNC-Main	159.00	795.00
Check	06/02/2016	debit	Simply storage	June rental	31000 · PNC-Main	159.00	954.00
Check	07/05/2016	Debit	Simply storage	July Storage rental fee	31000 · PNC-Main	159.00	1,113.00
Check	09/01/2016	debit	Simply storage	September storage fee	31000 · PNC-Main	174.00	1,287.00
Check	10/03/2016	debit	Simply storage	October rent	31000 · PNC-Main	174.00	1,461.00
Check	10/07/2016	debit	Simply storage	second storage unit	31000 · PNC-Main	172.12	1,633.12
Check	11/02/2016	debit	Simply storage	November rent for two storage units	31000 · PNC-Main	332.69	1,965.81
Check	12/01/2016	debit	Simply storage	December rent, 2 units	31000 · PNC-Main	332.69	2,298.50

						<u>332.69</u>	<u>2,298.50</u>
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Total 55600 · Equipment Storage							2,298.50	2,298.50
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55700 · Leadership Forum

Check	06/15/2016	6555	Bart VandeMark	registration fee	31000 · PNC-Main	300.00	300.00
Check	06/15/2016	6556	Roger Smeds	registration fee	31000 · PNC-Main	300.00	600.00
Check	06/15/2016	6558	Ernie De La Fe	registration fee and airfare	31000 · PNC-Main	697.20	1,297.20
Check	06/15/2016	6559	Sharon Towner	Airfare for Smeds and VandeMark	31000 · PNC-Main	870.60	2,167.80
Check	07/26/2016	6574	Bart VandeMark	travel from house to airport and parking	31000 · PNC-Main	116.60	2,284.40

Total 55700 · Leadership Forum						<u>2,284.40</u>	<u>2,284.40</u>
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55900 · Other Administration Expenses

Check	01/04/2016	debit	paypal	credit card transaction fees	31000 · PNC-Main	30.00	30.00
Check	01/28/2016	debit	Barbershop Harmony Society Marketplace	???	31000 · PNC-Main	75.68	105.68
Check	02/02/2016	debit	paypal	monthly fee	31000 · PNC-Main	30.00	135.68
Check	02/24/2016	debit	Aartistic Armadillo	???	31000 · PNC-Main	51.90	187.58
Check	03/01/2016	e-check	PNC Bank	Bank fee for NSF check from Greater Canaveral	31000 · PNC-Main	12.00	199.58
Check	03/02/2016	debit	paypal	monthly fee	31000 · PNC-Main	30.00	229.58
Check	03/04/2016	debit	Sunbiz	FL Corporate filing	31000 · PNC-Main	61.25	290.83
Check	04/04/2016	debit	paypal	monthly fee	31000 · PNC-Main	30.00	320.83
Check	04/27/2016	6527	Bart VandeMark	plaques for 50 year members	31000 · PNC-Main	79.50	400.33

Check	05/01/2016	debit	paypal	monthly billing for Virtual Terminal	31000 · PNC-Main	30.00	430.33
Check	10/04/2016	6605	FL Dept. of Ag and Consumer Services	Solicitation of Contributions annual filing	31000 · PNC-Main	125.00	555.33
Check	10/11/2016	6611	Danny Wunderlin	Haul new carts fro Largo to storage unit in Winter Park	31000 · PNC-Main	201.60	756.93
Check	10/20/2016	debit	Barbershop Harmony Society	badges for new officers	31000 · PNC-Main	47.55	804.48
Total 55900 · Other Administration Expenses						<u>804.48</u>	<u>804.48</u>
Total 55000 · Administration						<u>9,044.05</u>	<u>9,044.05</u>

56000 · SDAQC Expenses

Check	03/03/2016	6508	Tim McShane	Expenses for Fall SDAQC hospitality room	31000 · PNC-Main	188.22	188.22
Check	03/03/2016	6509	Lee Plaskoff	Hospitality room expenses for SDAQC at Fall Convention	31000 · PNC-Main	67.13	255.35
Check	05/26/2016	6542	Throwback	Donation from SDAQC	31000 · PNC-Main	300.00	555.35
Check	05/26/2016	6543	Roger Ross	Donation from SDAQC for Main Street	31000 · PNC-Main	300.00	855.35
Check	05/26/2016	6544	James Breedon	Donation from SDAQC for Rooftop Records	31000 · PNC-Main	300.00	1,155.35
Check	05/26/2016	6545	Andrew Kirkman	Donation for Vantage Point from SDAQC	31000 · PNC-Main	300.00	1,455.35
Check	05/26/2016	6546	Signature	Donation from SDAQC	31000 · PNC-Main	300.00	1,755.35
Check	05/26/2016	6547	Amos Velez	Donation from SDAQC for	31000 · PNC-Main	300.00	2,055.35

					Fuego			
	Check	09/10/2016	6591	Harold Nantz	SDAQC Name badges	31000 · PNC-Main	72.42	2,127.77
Total 56000 · SDAQC Expenses							<u>2,127.77</u>	<u>2,127.77</u>
Total Expense							<u>146,925.01</u>	<u>146,925.01</u>
Net Income							<u>2,339.42</u>	<u>2,339.42</u>

MINUTES OF PREVIOUS HOD MEETING

MINUTES SUNSHINE DISTRICT HOUSE OF DELEGATES MEETING FALL CONVENTION OCTOBER 29, 2016 ORLANDO MARRIOTT HOTEL, ORLANDO FLORIDA

XIV. Call to order: President Nick Schwob called the meeting to order at 2:10 p.m. (Orlando Marriott Hotel, Orland, FL: Capri Ballroom)

XV. Opening: “The Old Songs” – Bart Van de Mark

XVI. Welcome-President Nick Schwob welcomed the Chapter President’s and representatives; introduced the District Board of Directors; Matt Mercier - Society Representative and J.J. Hawkins-- Harmony Foundation Representative.

XVII. Appointments:
President Nick Schwob appointed Dan Brinkmann as Secretary for this meeting.

XVIII. Matt Mercier:
Matt covered several topics of interest including these that were noted on the agenda:

- a. Where are we excelling in the Society (and should concentrate to do even more of)?
- b. What areas are we lacking in currently as a Society?
- c. What is a total thorn in our side as a Society and should be eliminated or re-vamped?

Included in the presentations were thought stimulators regarding:

1. Strategic management commi9ttee
2. Pillars of the society
3. Survey—Have voices heard (Quartetting, Fun competition)
4. People open to change
5. Future (Demographic isolation, Change old white men to broaden and enlist others, Gender inclusion)
6. Purpose is to ensure all folks voices are heard in strategic planning

d. He then emphasized he would be holding a question and answer session immediately following the HOD meeting to further amplify any of the areas he presented.

XIX. Harmony Foundation Representative: J. J. Hawkins:

J. J. began his presentation by noting the success the Society is having in the Youth Chorus area and emphasized the growth of the project and the many grants that have been funded. He also described the growth and success Harmony University has had with providing scholarships for Music educators. He then noted he had “Donor’s Choice” checks to distribute to chapter representatives. He included one of his goals for the week-end is to increase the contributors to Harmony Foundation programs by at least 20 donors. He described both President’s Council and Ambassador of Song programs.

XX. Member Memoriam: Bart Van de Mark

Bart read from a list the Sunshine brothers who have joined the Eternal Chorus and a moment of silence was celebrated to remember them.

XXI. Roll call, checking of credentials and establishing a quorum:

Dan Brinkmann reported that a quorum has been established with 41% of members attending and 56% of district chapters represented (**Attachment A**).

XXII. Consent Agenda

Nick Schwob opened the floor for a motion to accept the consent agenda consisting of:

C. Minutes from Sunshine District Board of Directors Meetings of April 29, 2016, and the attendant Officer Written Reports that were provided with the Agenda for this HOD meeting.

1. President-Nick Schwob
2. Immediate Past President-John Spang
3. Executive Vice President-Chad Bennett
4. Secretary-Brian Wunderlin
5. Treasurer-Dave Kannberg
6. VP -Financial Development-Vacant
7. VP-Events-Chuck Steiner
8. VP-Chapter Development-Bart Van de Mark
9. VP- Music and Performance-Sean Stork
10. VP- Youth In Harmony-Arne Helbig
11. VP-Chorus Director Development-Steve Jacobsen
12. VP- Contest and Judging-Steve Janes
13. VP- Marketing and Public Relations-Roger Smeds
14. VP: Harmony Foundation-Ron Carnahan
15. VP- CSLT-John McGoff
16. Board Member At Large-Ralph Brown
17. Board Member At Large-Ernie De La Fe

D. Approval of Minutes from last Sunshine District House of Delegates Meeting, April 29, 2016, Orlando Marriott Hotel which were also provided as attachments to the agenda for this HOD meeting.

M/S/P: Upon motion by Gordon Butler seconded Johnny McDonald to accept the BOD Minutes of April 29,2016, Reports of Officers and Committees as distributed, and the minutes of the Sunshine District HOD meeting of April 29, 2016 as distributed as attachments to this HOD meeting.

XXIII. Society CEO Message (Attachment B) and can also be found at:

<http://www.barbershop.org/house-of-delegates-bulletin-fall-2016/>

Information was briefly discussed

XXIV. Old Business

There was no Old Business to discuss

XXV. Open Forum:

- A. Music theory classes for LEADAC
 1. Ernie de la Fe brought a proposal to the HOD to see if there was interest in pursuing the formation of a music theory class for LEADAC. The class would actually be three classes that would run consecutively during the LEADAC weekend—beginning, intermediate and advanced.
 2. After explaining the potential benefits a show of hands indicated there would be sufficient interest to continue exploration and formation of the classes.
 3. A recommendation to send out a poll to all members was suggested as well as to include the possibility of offering voice lessons or voice improvement classes.
 4. Dave Roberts queried how this would be paid for and it was noted the costs would be covered by attendees. Dave mentioned the cost could be \$180 each when factoring in the cost of hotel rooms.
 5. After all discussions ended the consensus was to continue exploration and implementation of the concept.
- B. Dave Kannberg reported cash flow is really tight but expect to be OK to end of year. Still do not want to impose chapter assessments or dues increase but the assessment may be required because we are not getting attendance at district functions that help fund the activities of the district. Discussion continued as to the amount the assessment might be and Dave suggested no more than \$10.00 per registered member per year
- C. It was requested that convention reports be published and Chad indicated he would take care of that.
- D. Ernie also presented information regarding a wonderful program that perhaps will be rolled out as a new community incentive—it is called “Music Medics” . Contact Ernie for more information at ejdelafe@yahoo.com or on facebook, go to facebook.com/the-miamians.
- E. Eric Christensen commended the board, Events VP, Convention committee and all others who were responsible to make all changes to ensure this convention was successful. Special thanks to Kevin Miles and Stage crew.
- F. Bill Ross was concerned that consideration was not made to ensure competing choruses and the All Chapter chorus loop schedules were not more closely coordinated. His chapter was unable to participate in the All Chapter Chorus because of this conflict. Bill’s main concern was he did not know who to contact with this issue. Nick said communication is key and he will ensure all district members are aware of the “chain of command”.

XXVI. New Business:

- A. President Schwob reported that Board Member At-Large Ralph Brown has accepted the additional duties and responsibilities as the District Compliance Officer. In that capacity, Ralph will monitor the District Chapters activities to complete mandatory federal, state and society reporting requirements AND as well as reporting the requirements to the society through the ebiz computer system.
- B. Approval of the Budget:

The proposed budget for 2017 was inadvertently left out from the agenda; therefore the budget was not received nor approved at this meeting. The budget will be sent to all delegates who attended this

meeting and President Nick will follow-up with an electronic motion and vote to approve the budget.

C. Report of Nominating Committee

The following names have been submitted by the nominating committee in nomination for the listed offices of the Sunshine District.

- | | |
|--|------------------|
| 1. President: | Chuck Steiner |
| 2. Immediate Past President: | Nick Schwob |
| 3. Executive Vice President: | Arne Helbig |
| 4. Secretary: | Brian Wunderlin |
| 5. Treasurer: | Dave Kannberg |
| 6. Vice President Financial Development: | John Spang |
| 7. Vice President Harmony Foundation | Dave Richards |
| 8. Vice President Events: | Nick Schwob |
| 9. Vice President Chorus Director Development: | Steve Jacobsen |
| 10. Vice President Contest and Judging: | Steve Janes |
| 11. Vice President CSLT: | John McGoff |
| 12. Vice President Communications and IT: | Roger Smeds |
| 13. Vice President Chapter Development: | Bart Van de Mark |
| 14. Vice President Music and Performance | Sean Stork |
| 15. Vice President Youth in Harmony | Steve Cragg |
| 16. Member at Large | Ralph Brown |
| 17. Member at Large | Ernie de la Fe |

Dave Roberts moved and Ken Smeds second to accept the slate of officers as presented by the nominating committee. Unanimous acceptance of the motion.

XXVII. **Adjournment:** There being no more business,

Jim Busko moved and Don Messler seconded the meeting be adjourned. The meeting was adjourned at 3:40 p.m.

Bart Van de Mark directed "Keep The Whole World Singing".

Respectfully Submitted



Daniel M. Brinkmann
Temporary Sunshine District Secretary

ATTACHMENT A ATTENDANCE

					Spring 2016 HOD			
	X Box	□	First Name	Last Name	Chapter/Office	Chapter No	Chorus Name	Office
	1		Shannon	Elswick	Past Int Pres	INT REP		
	1		Dan	Brinkmann	Past Dist Pres	PERM		
	1		Tim	Hanrahan	Past Int Pres	PERM		
	1		Don	Anderson	Past Dist Pres	PERM		
			Keith	Hopkins	Past Dist Pres	PERM		
	1		Dick	Shaw	Past Int Pres	PERM		
	0		Gary	Fisher	Venice	P-001	Gondoliers	President
	0		Leon	Frayar	Venice	P-001		Delegate
1		0				P-001		
	0		Bob	Stump	Daytona	P-003	Surfside Chorus	President
	1		Gordon	Butler		P-003		Delegate
2		1				P-003		
	0		Paul	Brennan?	Manatee	P-004	Gulfcoast Sandpipers	President
	0		?		Manatee	P-004		Delegate
3		0				P-004		
	0		John	Williams	Charlotte	P-006	Suncoast Statesmen	President
	0				Charlotte	P-006		Delegate
4		0				P-006		
	0		Richard	Condit	Gainesville	P-007	Barbergators	Designate
	0		Richard	Rowland	Gainesville	P-007		Delegate
5		0				P-007		
	0		Bill	DuBois-2	Pensacola	P-009	Fiesta Chorus	Designate
	0		Dave	Doheny ?????		P-009		Delegate
6		0				P-009		
	1		Ernie	De La Fe	Miami	P-010	Miamians	President
	0		Arne	Themman	Miami	P-010		Delegate
7		1				P-010		
	0		Joe	Marszal	Orlando	P-011	Orange Blossom	President
	0		Frank	Lasta	Orlando	P-011		Delegate
8		0				P-011		
	1		Pete	Musella-2	Ocala	P-012	Big Sun	President

	1		Phil	Hapgood		P-012		Delegate
9		1				P-012		
	1		Frank	Kemnetz	Grtr Pinellas	P-013	Fl. Suncoast	President
	0		Michael	Smith		P-013		Delegate
10		1				P-013		
	0		Richard	Anderson	Sarasota	P-014	Chorus of Keys	President
	0				Sarasota	P-014		
11		0				P-014		
	1		Dave	Roberts	Tampa	P-015	Hearalds of Harmony	Designate
	1		Ed	McKenzie		P-015		Delegate
12		1				P-015		
	0		Rueben	Cooley-2	Palm Beach	P-016	Coastmen	President
	1		Mike	McDonald				Delegate
13		1				P-016		
	1		Arlan	Ropp	Gtr. Canaveral	P-017	Space Coast	President
	1		Bill	Ross	Gtr. Canaveral	P-017		Delegate
14		1				P-017		
	1		Johnny	McDonald	Fort Walton	P-019	Emerald Coast	President
	0		Don	Lambert		P-019		Delegate
15		1				P-019		
	0		James	Eustis	Palm Harbor	P-022	Crystal-Airs	President
	0				Palm Harbor	P-022		Delegate
16		0				P-022		
	1		Jim	Shubert	Naples/Ft. Myers	P-023	Paradise Coastmen	Designate
	0		Glen	Siebert	Naples/Ft. Myers	P-023		Delegate
17		1				P-023		
	0		Stephen	Jacobsen	Tallahassee	P-024	Capital Chordsmen	President
	1		Greg	Hilliard	Tallahassee	P-024		Delegate
18		1				P-024		
	0		Stan	Mansfield	Polk	P-026	Citrus Lakes	President
	1		Morgan	Smith	Polk	P-026		Delegate
19		1				P-026		
	1		Bruce	Checca	Sunrise	P-027	Total HX	President
	0				Sunrise	P-027		Delegate
20		1				P-027		
	0		Sky	Cunniff	Panama City	P-028	Gulf Tones	President
	0				Panama City	P-028		Delegate
21		0				P-028		

	1		Kenneth	Smeds	Martin-St. Lucie	P-030	Mariners	Designate
	1		Mike	Tarleton	Martin-St. Lucie	P-030		Delegate
22		1				P-030		
	1		Eric	Christensen	Winter Park	P-031	Orlando Harmony	President
	0		Sean	Stork???	Winter Park	P-031		Delegate
23		1				P-031		
	0		Wayne	Wollerman	Pasco County	P-032	Sounds of Sunshine	President
	0		Bob	Waller???	Pasco County	P-032		Delegate
24		0				P-032		
	0		Terry	Ezell-2	Jacksonville	P-034	Jax Big "O"	President
	1		Don	Messler	Jacksonville	P-034		Delegate
25		1				P-034		
	0		Fran	Donohoe	Citrus County	P-035	Chorus Highlands	President
	0		Bob	Spence	Citrus County	P-035		Delegate
26		0				P-035		
	0		Mark	Milligan	Melbourne	P-036	Harbor City Harmonizers	President
	1		Bob	Johnston	Melbourne	P-036		Delegate
27		1				P-036		
	0		Charles	Solomon	Cape Coral	P-037	Cape Corale	Designate
	0		John	Pennington	Cape Coral	P-037		Delegate
28		0				P-037		
	0		Roy	Hayward	Englewood	P-038	Lemon Bay Chord Co	President
	1		Jay	Teutenberg	Englewood	P-038		Delegate
29		1				P-038		
	1		Irving	Orloff	Boca Raton	P-043	Hurricane Harmon	President
	0		David	Fendrick??	Boca Raton	P-043		Delegate
30		1				P-043		
	0		Dave	Totten	Gtr Sun City	P-045	Gtr Sun City Harm	President
	0				Gtr Sun City	P-045		Delegate
31		0				P-045		
	0		Bill	Manion-2	Hernando	P-047	Hernando Harm	President
	0		Bob	Spence	Hernando	P-047		Delegate
32		0				P-047		
	0		Richard	Eade	Sebring	P-048	Heartland Harm	President
	0				Sebring	P-048		Delegate

33		0				P-048		
	0		Fran	Donohoe	Central FL	P-049	Heart of Florida	President
	1		Jim	Busko	Central FL	P-049		Delegate
34		1				P-049		
	1		Larry	Horwitz	Winter Haven	P-051	Sentimental Journeymen	Designate
	1		Jim	Fitzpatrick	Winter Haven	P-051		Delegate
35		1				P-051		
	0		Bob	Dimond	Everglades	P-052	Chorus of the Everg	President
	0				Everglades	P-052		Delegate
36		0				P-052		
	Total		Quorum %	% of Chapters				
	30		41%		Quorum: 30%	39	Total Representatives Present	
		20		56%		20	Total Chapters	
						56%	% Chapters	
	1		Nick	Schwob	DIST. PRES.			
	0		Chad	Bennett	EVP	10	Chapt Pres (to P-032)	
	1		John	Spang	DIST. IPP	2	Chapt Pres (P-034 to P-052)	
	0		Brian	Wunderlin	DIST. SEC	12	Total Chapt Pres	
	1		Dave	Kannberg	DIST. TREAS.			
	0		Pat	Haley	VP HF	8	Chapt Delegates (to P-032)	
	1		Ralph	Brown	BMAL	5	Chapt Delegates (P-034 to P-052)	
	0		Ernie	De La Fe	BMAL	13	Total Chapter Delegates	
	0		Sean	Stork	VP Music & Perf			
	1		Steve	Jacobsen	VP CHORUS Dir. DEV.			
	0		Steve	Janes	VP C&J			
	0		John	McGoff	VP CS<			
	1		Chuck	Steiner	VP EVENTS			
	1		Roger	Smeds	VP COMM & IT			
	1		Bart	Van de Mark	VP MEM. DEV.			
					VP FIN DEV			
	1		Arne	Helbig	VP YMIH			
	9							
	Total in							

	attenda nce							
	39							