

MINUTES
SUNSHINE DISTRICT HOUSE OF DELEGATES MEETING
FALL CONVENTION OCTOBER 29, 2016
ORLANDO MARRIOTT HOTEL, ORLANDO FLORIDA

I. **Call to order:** President Nick Schwob called the meeting to order at 2:10 p.m. (Orlando Marriott Hotel, Orland, FL: Capri Ballroom)

II. **Opening: “The Old Songs”** – Bart Van de Mark

III. **Welcome**-President Nick Schwob welcomed the Chapter President’s and representatives; introduced the District Board of Directors; Matt Mercier - Society Representative and J.J. Hawkins-- Harmony Foundation Representative.

IV. **Appointments:**

President Nick Schwob appointed Dan Brinkmann as Secretary for this meeting.

V. **Matt Mercier:**

Matt covered several topics of interest including these that were noted on the agenda:

- a. Where are we excelling in the Society (and should concentrate to do even more of)?
- b. What areas are we lacking in currently as a Society?
- c. What is a total thorn in our side as a Society and should be eliminated or re-vamped?

Included in the presentations were thought stimulators regarding:

1. Strategic management commi9ttee
 2. Pillars of the society
 3. Survey—Have voices heard (Quartetting, Fun competition)
 4. People open to change
 5. Future (Demographic isolation, Change old white men to broaden and enlist others, Gender inclusion)
 6. Purpose is to ensure all folks voices are heard in strategic planning
- d. He then emphasized he would be holding a question and answer session immediately following the HOD meeting to further amplify any of the areas he presented.

VI. **Harmony Foundation Representative: J. J. Hawkins:**

J. J. began his presentation by noting the success the Society is having in the Youth Chorus area and emphasized the growth of the project and the many grants that have been funded. He also described the growth and success Harmony University has had with providing scholarships for Music educators. He then noted he had “Donor’s Choice” checks to distribute to chapter representatives. He included one of his goals for the week-end is to increase the contributors to Harmony Foundation programs by at least 20 donors. He described both President’s Council and Ambassador of Song programs.

VII. **Member Memoriam: Bart Van de Mark**

Bart read from a list the Sunshine brothers who have joined the Eternal Chorus and a moment of silence was celebrated to remember them.

VIII. **Roll call, checking of credentials and establishing a quorum:**

Dan Brinkmann reported that a quorum has been established with 41% of members attending and 56% of district chapters represented (**Attachment A**).

IX. Consent Agenda

Nick Schwob opened the floor for a motion to accept the consent agenda consisting of:

- A. Minutes from Sunshine District Board of Directors Meetings of April 29, 2016, and the attendant Officer Written Reports that were provided with the Agenda for this HOD meeting.
1. President-Nick Schwob
 2. Immediate Past President-John Spang
 3. Executive Vice President-Chad Bennett
 4. Secretary-Brian Wunderlin
 5. Treasurer-Dave Kannberg
 6. VP -Financial Development-Vacant
 7. VP-Events-Chuck Steiner
 8. VP-Chapter Development-Bart Van de Mark
 9. VP- Music and Performance-Sean Stork
 10. VP- Youth In Harmony-Arne Helbig
 11. VP-Chorus Director Development-Steve Jacobsen
 12. VP- Contest and Judging-Steve Janes
 13. VP- Marketing and Public Relations-Roger Smeds
 14. VP: Harmony Foundation-Ron Carnahan
 15. VP- CSLT-John McGoff
 16. Board Member At Large-Ralph Brown
 17. Board Member At Large-Ernie De La Fe
- B. Approval of Minutes from last Sunshine District House of Delegates Meeting, April 29, 2016, Orlando Marriott Hotel which were also provided as attachments to the agenda for this HOD meeting.

M/S/P: Upon motion by Gordon Butler seconded Johnny McDonald to accept the BOD Minutes of April 29,2016, Reports of Officers and Committees as distributed, and the minutes of the Sunshine District HOD meeting of April 29, 2016 as distributed as attachments to this HOD meeting.

X. Society CEO Message (Attachment B) and can also be found at:

<http://www.barbershop.org/house-of-delegates-bulletin-fall-2016/>

Information was briefly discussed

XI. Old Business

There was no Old Business to discuss

XII. Open Forum:

- A. Music theory classes for LEADAC
1. Ernie de la Fe brought a proposal to the HOD to see if there was interest in pursuing the

formation of a music theory class for LEADAC. The class would actually be three classes that would run consecutively during the LEADAC weekend—beginning, intermediate and advanced.

2. After explaining the potential benefits a show of hands indicated there would be sufficient interest to continue exploration and formation of the classes.
 3. A recommendation to send out a poll to all members was suggested as well as to include the possibility of offering voice lessons or voice improvement classes.
 4. Dave Roberts queried how this would be paid for and it was noted the costs would be covered by attendees. Dave mentioned the cost could be \$180 each when factoring in the cost of hotel rooms.
 5. After all discussions ended the consensus was to continue exploration and implementation of the concept.
- B. Dave Kannberg reported cash flow is really tight but expect to be OK to end of year. Still do not want to impose chapter assessments or dues increase but the assessment may be required because we are not getting attendance at district functions that help fund the activities of the district. Discussion continued as to the amount the assessment might be and Dave suggested no more than \$10.00 per registered member per year
- C. It was requested that convention reports be published and Chad indicated he would take care of that.
- D. Ernie also presented information regarding a wonderful program that perhaps will be rolled out as a new community incentive—it is called “Music Medics” . Contact Ernie for more information at ejdelafe@yahoo.com or on facebook, go to facebook.com/the-miamians.
- E. Eric Christensen commended the board, Events VP, Convention committee and all others who were responsible to make all changes to ensure this convention was successful. Special thanks to Kevin Miles and Stage crew.
- F. Bill Ross was concerned that consideration was not made to ensure competing choruses and the All Chapter chorus loop schedules were not more closely coordinated. His chapter was unable to participate in the All Chapter Chorus because of this conflict. Bill’s main concern was he did not know who to contact with this issue. Nick said communication is key and he will ensure all district members are aware of the “chain of command”.

XIII. New Business:

- A. President Schwob reported that Board Member At-Large Ralph Brown has accepted the additional duties and responsibilities as the District Compliance Officer. In that capacity, Ralph will monitor the District Chapters activities to complete mandatory federal, state and society reporting requirements AND as well as reporting the requirements to the society through the ebiz computer system.
- B. Approval of the Budget:
The proposed budget for 2017 was inadvertently left out from the agenda; therefore the budget was not received nor approved at this meeting. The budget will be sent to all delegates who attended this meeting and President Nick will follow-up with an electronic motion and vote to approve the budget.

C. Report of Nominating Committee

The following names have been submitted by the nominating committee in nomination for the listed offices of the Sunshine District.

1. President:	Chuck Steiner
2. Immediate Past President:	Nick Schwob
3. Executive Vice President:	Arne Helbig
4. Secretary:	Brian Wunderlin
5. Treasurer:	Dave Kannberg
6. Vice President Financial Development:	John Spang
7. Vice President Harmony Foundation	Dave Richards
8. Vice President Events:	Nick Schwob
9. Vice President Chorus Director Development:	Steve Jacobsen
10. Vice President Contest and Judging:	Steve Janes
11. Vice President CSLT:	John McGoff
12. Vice President Communications and IT:	Roger Smeds
13. Vice President Chapter Development:	Bart Van de Mark
14. Vice President Music and Performance	Sean Stork
15. Vice President Youth in Harmony	Steve Cragg
16. Member at Large	Ralph Brown
17. Member at Large	Ernie de la Fe

Dave Roberts moved and Ken Smeds second to accept the slate of officers as presented by the nominating committee. Unanimous acceptance of the motion.

XIV. **Adjournment:** There being no more business,

Jim Busko moved and Don Messler seconded the meeting be adjourned. The meeting was adjourned at 3:40 p.m.

Bart Van de Mark directed "Keep The Whole World Singing".

Respectfully Submitted



Daniel M. Brinkmann
Temporary Sunshine District Secretary

ATTACHMENT A ATTENDANCE

					Spring 2016 HOD			
	<input checked="" type="checkbox"/>	<input type="checkbox"/>	First Name	Last Name	Chapter/Office	Chapter No	Chorus Name	Office
	1		Shannon	Elswick	Past Int Pres	INT REP		
	1		Dan	Brinkmann	Past Dist Pres	PERM		
	1		Tim	Hanrahan	Past Int Pres	PERM		
	1		Don	Anderson	Past Dist Pres	PERM		
			Keith	Hopkins	Past Dist Pres	PERM		
	1		Dick	Shaw	Past Int Pres	PERM		
	0		Gary	Fisher	Venice	P-001	Gondoliers	President
	0		Leon	Frayar	Venice	P-001		Delegate
1		0				P-001		
	0		Bob	Stump	Daytona	P-003	Surfside Chorus	President
	1		Gordon	Butler		P-003		Delegate
2		1				P-003		
	0		Paul	Brennan?	Manatee	P-004	Gulfcoast Sandpipers	President
	0		?		Manatee	P-004		Delegate
3		0				P-004		
	0		John	Williams	Charlotte	P-006	Suncoast Statesmen	President
	0				Charlotte	P-006		Delegate
4		0				P-006		
	0		Richard	Condit	Gainesville	P-007	Barbergators	Designate
	0		Richard	Rowland	Gainesville	P-007		Delegate
5		0				P-007		
	0		Bill	DuBois-2	Pensacola	P-009	Fiesta Chorus	Designate
	0		Dave	Doheny ?????		P-009		Delegate
6		0				P-009		
	1		Ernie	De La Fe	Miami	P-010	Miamians	President
	0		Arne	Themman	Miami	P-010		Delegate
7		1				P-010		
	0		Joe	Marszal	Orlando	P-011	Orange Blossom	President
	0		Frank	Lasta	Orlando	P-011		Delegate
8		0				P-011		

	1		Pete	Musella-2	Ocala	P-012	Big Sun	President
	1		Phil	Hapgood		P-012		Delegate
9		1				P-012		
	1		Frank	Kemnetz	Grtr Pinellas	P-013	Fl. Suncoast	President
	0		Michael	Smith		P-013		Delegate
10		1				P-013		
	0		Richard	Anderson	Sarasota	P-014	Chorus of Keys	President
	0				Sarasota	P-014		
11		0				P-014		
	1		Dave	Roberts	Tampa	P-015	Hearalds of Harmony	Designate
	1		Ed	McKenzie		P-015		Delegate
12		1				P-015		
	0		Rueben	Cooley-2	Palm Beach	P-016	Coastmen	President
	1		Mike	McDonald				Delegate
13		1				P-016		
	1		Arlan	Ropp	Gtr. Canaveral	P-017	Space Coast	President
	1		Bill	Ross	Gtr. Canaveral	P-017		Delegate
14		1				P-017		
	1		Johnny	McDonald	Fort Walton	P-019	Emerald Coast	President
	0		Don	Lambert		P-019		Delegate
15		1				P-019		
	0		James	Eustis	Palm Harbor	P-022	Crystal-Airs	President
	0				Palm Harbor	P-022		Delegate
16		0				P-022		
	1		Jim	Shubert	Naples/Ft. Myers	P-023	Paradise Coastmen	Designate
	0		Glen	Siebert	Naples/Ft. Myers	P-023		Delegate
17		1				P-023		
	0		Stephen	Jacobsen	Tallahassee	P-024	Capital Chordsmen	President
	1		Greg	Hilliard	Tallahassee	P-024		Delegate
18		1				P-024		
	0		Stan	Mansfield	Polk	P-026	Citrus Lakes	President
	1		Morgan	Smith	Polk	P-026		Delegate
19		1				P-026		
	1		Bruce	Checca	Sunrise	P-027	Total HX	President
	0				Sunrise	P-027		Delegate
20		1				P-027		
	0		Sky	Cunniff	Panama City	P-028	Gulf Tones	President
	0				Panama City	P-028		Delegate

21		0				P-028		
	1		Kenneth	Smeds	Martin-St. Lucie	P-030	Mariners	Designate
	1		Mike	Tarleton	Martin-St. Lucie	P-030		Delegate
22		1				P-030		
	1		Eric	Christensen	Winter Park	P-031	Orlando Harmony	President
	0		Sean	Stork???	Winter Park	P-031		Delegate
23		1				P-031		
	0		Wayne	Wollerman	Pasco County	P-032	Sounds of Sunshine	President
	0		Bob	Waller???	Pasco County	P-032		Delegate
24		0				P-032		
	0		Terry	Ezell-2	Jacksonville	P-034	Jax Big "O"	President
	1		Don	Messler	Jacksonville	P-034		Delegate
25		1				P-034		
	0		Fran	Donohoe	Citrus County	P-035	Chorus Highlands	President
	0		Bob	Spence	Citrus County	P-035		Delegate
26		0				P-035		
	0		Mark	Milligan	Melbourne	P-036	Harbor City Harmonizers	President
	1		Bob	Johnston	Melbourne	P-036		Delegate
27		1				P-036		
	0		Charles	Solomon	Cape Coral	P-037	Cape Corale	Designate
	0		John	Pennington	Cape Coral	P-037		Delegate
28		0				P-037		
	0		Roy	Hayward	Englewood	P-038	Lemon Bay Chord Co	President
	1		Jay	Teutenberg	Englewood	P-038		Delegate
29		1				P-038		
	1		Irving	Orloff	Boca Raton	P-043	Hurricane Harmon	President
	0		David	Fendrick??	Boca Raton	P-043		Delegate
30		1				P-043		
	0		Dave	Totten	Gtr Sun City	P-045	Gtr Sun City Harm	President
	0				Gtr Sun City	P-045		Delegate
31		0				P-045		
	0		Bill	Manion-2	Hernando	P-047	Hernando Harm	President
	0		Bob	Spence	Hernando	P-047		Delegate
32		0				P-047		
	0		Richard	Eade	Sebring	P-048	Heartland Harm	President

	0				Sebring	P-048		Delegate
33		0				P-048		
	0		Fran	Donohoe	Central FL	P-049	Heart of Florida	President
	1		Jim	Busko	Central FL	P-049		Delegate
34		1				P-049		
	1		Larry	Horwitz	Winter Haven	P-051	Sentimental Journeymen	Designate
	1		Jim	Fitzpatrick	Winter Haven	P-051		Delegate
35		1				P-051		
	0		Bob	Dimond	Everglades	P-052	Chorus of the Everg	President
	0				Everglades	P-052		Delegate
36		0				P-052		
	Total		Quorum %	% of Chapters				
	30		41%		Quorum: 30%	39	Total Representatives Present	
		20		56%		20	Total Chapters	
						56%	% Chapters	
	1		Nick	Schwob	DIST. PRES.			
	0		Chad	Bennett	EVP	10	Chapt Pres (to P-032)	
	1		John	Spang	DIST. IPP	2	Chapt Pres (P-034 to P-052)	
	0		Brian	Wunderlin	DIST. SEC	12	Total Chapt Pres	
	1		Dave	Kannberg	DIST. TREAS.			
	0		Pat	Haley	VP HF	8	Chapt Delegates (to P-032)	
	1		Ralph	Brown	BMAL	5	Chapt Delegates (P-034 to P-052)	
	0		Ernie	De La Fe	BMAL	13	Total Chapter Delegates	
	0		Sean	Stork	VP Music & Perf			
	1		Steve	Jacobsen	VP CHORUS Dir. DEV.			
	0		Steve	Janes	VP C&J			
	0		John	McGoff	VP CS<			
	1		Chuck	Steiner	VP EVENTS			
	1		Roger	Smeds	VP COMM & IT			
	1		Bart	Van de Mark	VP MEM. DEV.			
					VP FIN DEV			
	1		Arne	Helbig	VP YMIH			
	9							

	Total in attendance							
	39							

ATTACHMENT B

BHS House of Delegates Bulletin- Fall 2016

Posted on [September 17, 2016](#) by [Brian Lynch](#)

You can make a better barbershop experience. You can build A Better World. Singing. Even a passing glance at what’s happened in the Barbershop Harmony Society over the past few months tells you that something transformative is taking place. A course we’ve been travelling the past few years with the guidance of the Society Board and the active participation of staff, District leadership, and thousands of committed Barbershoppers, is infusing an attitude of success and creativity that empowers everyone to do more, more effectively — and even *more joyfully*.

It’s up to each of us as chapter leaders, as district leaders, as key influencers, to take advantage of the opportunities we create together. **You can do all these things**, to make your chapter program more relevant to your members, to make your chapter more relevant to your communities. **It’s where we find our joy:** in singing, in friendships, in joining together and making a difference in people’s lives.

Show more people more barbershop

What we’re doing: The old refrain “No one knows what barbershop is!” doesn’t hold much credibility anymore. The Barbershop Harmony Society YouTube channel now boasts more than 1500 videos (more than 300 from 2016 International!) and has already racked up more than 4.2 million views in the first eight months of 2016 — more than double the traffic in the same time last year.

Can you use this? You bet!

Your social media presence, your chapter website, and your personal ambassadorship of barbershop to friends, family, and professional circles can now feature the finest examples possible. Like the old songs? [Like barber-pop?](#) [Like seniors?](#) [Like youth choruses?](#) Share them all! Enhanced visibility and credibility is a YouTube link away. If you are inspired by growth use these videos along with your own videos to inform your community about your growth intentions. You have permission. Get some must-see barbershop today — bit.ly/mustseebarbershop or www.youtube.com/BarbershopHarmony38 . And while you’re at it, also peek at the [great Society membership video](#), or [highlights of the 2016 AIC show](#). A YouTube clip is a also great program enhancer for a chapter meeting!

Expand the reach of your events: give away the best parts!

What we’re doing: The Society brought thousands of local guests to our convention in Nashville — more than 1800 people who **previously had never heard barbershop** came to hear it, see it, and take part in it. How? **A Better World Singing Day** included classes, free concerts, a massive sing along, and free local admission to the Saturday Night Spectacular and Quartet Finals. It was a “No Strings Attached” approach to introducing barbershop and the joy of singing together to the community, and it leveraged the things we do best — being a supportive community of participants, not passive listeners — in a form that was easier for general audiences to absorb..

Welcome your community!

Offer FREE TICKETS to one of the events in your package. Make sure the FREE event is truly meaningful — a chance for folks to have fun singing with their families, to see a show that is aimed at them. Integrate these ideas into your own chapter shows. How often do you ask your audience to sing along with you? You might be surprised by the results. If you have spare inventory get a local sponsor to fund some of those empty seats and give away to a senior center, a youth program, the homeless shelter, the foster families association. Your local sponsor will love it! *Bring joy to folks who need it most and have least access to it.*

Make the most of your education opportunities

What we're doing: Harmony University 2016 in Nashville offered dozens of new activities, new outreach to the community, and more access for music educators. As a leading adult education organization, a wealth of personal growth and development tools await you and your communities.

Can you do it? YOU BET!

- Send your director, music team or engaged rookies to Harmony U with tuition paid by the chapter. (Some directors scholarships are also available from BHS; email harmonyu@barbershop.org for details.) It's a tremendous investment in energizing chapter growth, enthusiasm and connection to the broad resources of the Barbershop Harmony Society.
- Offer scholarships to music educators or music students to next year's HU. (harmonyu@barbershop.org for scholarship information.) The payoffs: potential music directors for BHS chapters, enthusiastic classroom advocates, and future teachers already aware of the value bshop brings to the classroom
- Invite high school and college age quartets to participate in Top Gun and other music schools. A few hours of coaching can make a huge difference in their enthusiasm for the Youth Barbershop Quartet Contest
- Attend your district Leadership Academies to share best practices with other chapters and gain new perspectives on your innate leadership potential.
- Include a service component in your district school offerings.
- Make the culminating event something that looks outside yourselves
- Use [Harmony University online resources](#) for chapter secretaries, music directors, and chapter leaders to extend your learning beyond single events

Become leaders in addition to managers

What we're doing: The Healthy Chapter Initiative extends resources to chapters and district in both operational best practices (management) and strategic planning and mentorship (leadership) to improve the weekly barbershop experience. Under the guidance of the Leadership Operations Project Team (LOPT), a cadre of ten new Leadership Facilitators were trained and certified this summer. These trained experts are equipped to deliver specific leadership training, serve as a support conduit between all of our chapters, and further progress and promote the Healthy Chapter Initiative.

Can you use this? You bet!

- Certified Leadership Facilitators are available for District Leadership Academies to deliver our new curriculum to multiple chapters and provide consultation to enhance chapter health. Districts who are interested, should reach out to Antonio Lombardi, BHS Manager of Chapter Leadership and Education at leadershipopt@barbershop.org
- BHS Leadership Facilitators are also available for single-chapter consultations. For details, contact leadershipopt@barbershop.org
- [The BHS Business Guide: The Business of Barbershop](#), serves as an “at-a-glance” overview of the major tasks and responsibilities of Chapter Presidents, Secretaries, and Treasurers. This document can be found by visiting our [BHS Document Center](#).

- [Chapter Secretary Training Modules](#) are now available on the BHS website for current and future Chapter Secretaries. Each training module is available for viewing to assist secretaries with their day-to-day work as well as to share simple best practices. These can be found by visiting our “Harmony University Online” site, along with other valuable tools.
- Lead by doing: model the behaviors you hope to see emulated. Add a service activity to your next planning weekend, education event, or convention, such as the performance and [gift of piano that transpired at this summer’s Leadership Forum](#).

Organize yourself for success

What we’re doing: Chapters now have the greater flexibility to design a board structure best suited to meet the chapter’s individual needs. A chapter board can now have up to two at-large board members who are not members of the Barbershop Harmony Society! The [Flexible Board Option](#) is now included in the Standard Chapter Bylaws.

How you can use this

Review the [Flexible Board Option](#) and reflect on ways you can most effectively engage community members in your chapter success. If you have questions or need further information, email chapters@barbershop.org

Use your knowledge of the past and present to mold the future

What we’re doing: *Serious listening!* Last spring, nearly 3,000 members took part in our Membership Satisfaction Survey, which identified key elements of the barbershop experience bringing you joy. A subsequent Future Directions Survey concluding in September, gives you a voice in choosing the paths we follow into our future. *Serious reporting, too!* Full results of these surveys will be published on the web site, and feedback and discussion on these will feed the next phases of the 18-month strategic planning cycle.

Can you use this? You bet!

- Members of the Strategic Planning Committee are presenting the results of the two membership surveys. Many of the districts will also be offering a membership listening session as well to continue our data capture and pulse of our membership. Speak up and listen– it matters!
- The BHS Annual Report appears in the July/August *Harmonizer* and will be mailed to all chapters this fall. This great-looking piece tells external audiences the story of who we are, what we do, and the breadth of our influence — great for placing your own achievements in context for funders, community partners and advocates. Do you want to make the annual report next year like Port City Sound and Paradise Coastmen chapter did? Keep sending in your stories at storytellers@barbershop.org

xv. Make a better barbershop experience

Everything happening in our Society today makes it possible for you to get more from the barbershop lifestyle. If you did only ONE new thing this year — one thing you hadn’t tackled before, one thing that stretched you beyond the tried and true, one thing that further aimed you chapter, quartet or district toward *more joy* – what impact could you make? How could you share more joy with more people?

How can you make a better world, singing?

